



# of Events	Aug-15 Actual	Aug-15 Budget	Aug-15 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	3	0	4	4	0
Family Shows						0
Feld Shows						0
U of L Men's Basketball						0
U of L Women's Basketball						0
U of L Women's Volleyball						0
Sporting Events						0
Meetings/Banquets	2	3		2	3	(1)
Other Events	2	2	0	4	4	0
Total	7	8	0	10	11	(1)

August Ticketed Events

- 5 Seconds of Summer
- Shania Twain
- Kevin Hart
- Women of Faith

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING AUGUST 31, 2015
FISCAL YEAR ENDING JUNE 30, 2016*

	<u>Aug-15 Actual</u>	<u>Aug-15 Budget</u>	<u>Aug-15 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	481,957	508,720	(26,763)	661,953	679,960	(18,007)
Premium Seating	67,433	150,000	(82,568)	78,078	165,000	(86,922)
Food and Beverage, Merchandise	106,510	167,828	(61,318)	241,806	215,134	26,672
Event Revenue	444,812	413,194	31,618	504,571	507,880	(3,310)
Parking	0	7,917	(7,917)	0	15,833	(15,833)
Other Income	(47)	2,833	(2,880)	3	5,667	(5,663)
Gross Operating Revenue	1,100,664	1,250,492	(149,828)	1,486,411	1,589,474	(103,063)
Event Expenses	403,456	501,720	98,264	534,015	633,859	99,843
Food and Beverage, Merchandise - U of L Share	10,079	8,896	(1,182)	13,878	10,821	(3,057)
Other Expenses	3,817	8,491	4,674	4,420	9,341	4,921
Event Operating Expenses	417,351	519,107	101,756	552,313	654,021	101,708
Net Revenue	683,313	731,385	(48,072)	934,098	935,453	(1,355)
Indirect Expenses						
Administration	346,813	355,715	8,902	690,121	728,800	38,679
Utilities	93,518	121,584	28,066	213,210	243,163	29,953
Insurance	32,905	35,064	2,159	59,429	70,136	10,707
Management Fee	41,209	41,827	(618)	82,418	83,654	(1,236)
Total Operating Expenses	514,445	554,190	38,509	1,045,178	1,125,753	78,103
Net Operating Profit * (LOSS)	168,868	177,195	(8,327)	(111,079)	(190,300)	79,221

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Sept-15 <u>Actual</u>	Sept-15 <u>Budget</u>	Sept-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	5	5	0
Family Shows						0
Feld Shows	7	7	0	7	7	0
U of L Men's Basketball						0
U of L Women's Basketball						0
U of L Women's Volleyball	3	3	0	3	3	0
Sporting Events						0
Meetings/Banquets	2	3	(1)	4	6	(2)
Other Events				4	4	0
Total	13	14	(1)	23	25	(2)

September Ticketed Events

- 5 Def Leppard
- Disney on Ice: Let's Celebrate

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING SEPTEMBER 30, 2015
 FISCAL YEAR ENDING JUNE 30, 2016

	<u>Sept-15</u> <u>Actual</u>	<u>Sept-15</u> <u>Budget</u>	<u>Sept-15</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	318,143	243,220	74,923	980,097	923,180	56,917
Premium Seating	25,620	50,000	(24,380)	103,698	215,000	(111,302)
Food and Beverage, Merchandise	87,839	82,390	5,449	329,645	297,524	32,121
Event Revenue	240,322	236,606	3,716	744,892	744,486	406
Parking	4,311	7,917	(3,606)	4,311	23,750	(19,439)
Other Income	163	2,833	(2,670)	167	8,500	(8,333)
Gross Operating Revenue	676,399	622,966	53,433	2,162,810	2,212,440	(49,630)
Event Expenses	421,803	299,702	(122,102)	955,819	933,560	(22,258)
Food and Beverage, Merchandise - U of L Share	8,088	6,423	(1,664)	21,965	17,245	(4,721)
Other Expenses	1,450	3,679	2,229	5,870	13,020	7,150
Event Operating Expenses	431,341	309,804	(121,537)	983,654	963,825	(19,829)
Net Revenue	245,058	313,162	(68,104)	1,179,156	1,248,615	(69,459)
Indirect Expenses						
Administration	345,228	370,088	24,860	1,035,349	1,098,888	63,539
Utilities	121,854	121,584	(270)	335,064	364,747	29,683
Insurance	54,476	35,064	(19,412)	113,904	105,200	(8,704)
Management Fee	41,209	41,827	(618)	123,627	125,481	(1,854)
Total Operating Expenses	562,767	568,563	4,560	1,607,945	1,694,316	82,664
Net Operating Profit * (LOSS)	(317,709)	(255,401)	(62,308)	(428,788)	(445,701)	16,913

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2015-2016
 AS OF THE PERIOD ENDING SEPTEMBER 30, 2015
 FOR FISCAL YEAR END JUNE 30TH 2016

	2015-2016	2015-2016	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	6,097,710	5,945,001	152,709
Premium Seating	1,030,670	1,135,000	(104,330)
Food and Beverage, Merchandise	3,008,791	2,943,754	65,037
Event Revenue	4,129,130	3,960,170	168,960
Parking	75,561	95,000	(19,439)
Other Income	25,905	34,360	(8,455)
Gross Operating Revenue	<u>14,367,767</u>	<u>14,113,285</u>	<u>254,483</u>
Event Expenses	4,929,466	4,633,438	(296,028)
Food and Beverage, Merchandise - U of L Share	883,058	880,241	(2,817)
Other Expenses	58,340	64,245	5,905
Event Operating Expenses	<u>5,870,864</u>	<u>5,577,925</u>	<u>(292,939)</u>
Net Revenue	<u>8,496,904</u>	<u>8,535,360</u>	<u>(38,456)</u>
Indirect Expenses			
Administration	4,540,190	4,606,334	66,145
Utilities	1,429,320	1,459,003	29,683
Insurance	428,654	420,776	(7,878)
Management Fee	494,508	501,926	7,418
Total Operating Expenses	<u>6,892,672</u>	<u>6,988,039</u>	<u>95,367</u>
Net Operating Profit / (Loss)*	1,604,232	1,547,321	56,911

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.