



# of Events	June-16 <u>Actual</u>	June-16 <u>Budget</u>	June-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	2	1	27	26	1
Family Shows				3	4	(1)
Feld Shows				7	13	(6)
U of L Men's Basketball				23	23	0
U of L Women's Basketball				14	16	(2)
U of L Women's Volleyball				12	5	7
Sporting Events				5	3	2
Meetings/Banquets	1	1	0	24	30	(6)
Other Events	1	0	1	21	7	14
Total	5	3	2	136	127	9

June Ticketed Events

- Cage The Elephant
- I Love the 90's
- Selena Gomez
- Muhammad Ali Memorial

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2016
FISCAL YEAR ENDING JUNE 30, 2016*

	<u>June-16 Actual</u>	<u>June-16 Budget</u>	<u>June-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	430,632	141,240	289,392	6,874,499	5,945,001	929,498
Premium Seating	36,280	30,000	6,280	987,545	1,135,000	(147,455)
Food and Beverage, Merchandise	54,731	34,409	20,322	3,068,420	2,943,754	124,665
Event Revenue	177,801	89,625	88,176	4,596,119	3,960,530	635,589
Parking	0	7,917	(7,917)	60,790	95,000	(34,210)
Other Income	874	2,833	(1,959)	23,536	34,000	(10,464)
Gross Operating Revenue	700,320	306,024	394,296	15,610,909	14,113,285	1,497,624
Event Expenses	343,362	132,041	(211,321)	5,799,120	4,633,438	(1,165,682)
Food and Beverage, Merchandise - U of L Share	4,651	1,650	(3,002)	835,936	880,241	44,305
Other Expenses	1,794	1,698	(96)	51,705	64,245	12,540
Event Operating Expenses	349,807	135,388	(214,419)	6,686,762	5,577,925	(1,108,837)
Net Revenue	350,513	170,636	179,877	8,924,148	8,535,360	388,787
Indirect Expenses						
Administration	653,398	516,247	(137,151)	4,516,932	4,606,334	89,402
Utilities	116,803	121,584	4,781	1,232,000	1,459,003	227,003
Insurance	53,125	35,064	(18,061)	505,395	420,776	(84,619)
Management Fee	41,209	41,829	(620)	494,508	501,926	(7,418)
Total Operating Expenses	864,535	714,724	(151,051)	6,748,835	6,988,039	224,368
Net Operating Profit * (LOSS)	(514,022)	(544,088)	30,066	2,175,313	1,547,321	627,991

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	July-16 <u>Actual</u>	July-16 <u>Budget</u>	July-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	2	2	0	2	2	0
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball						
Sporting Events						
Meetings/Banquets	1	1	0	1	1	0
Other Events						
Total	3	3	0	3	3	0

July Ticketed Events

- Coldplay
- Demi Lovato & Nick Jonas

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JULY 31, 2016
FISCAL YEAR ENDING JUNE 30, 2017

	July-16 <u>Actual</u>	July-16 <u>Budget</u>	July-16 <u>Variance</u>
Event Revenue			
Arena Rent	237,427	235,490	1,937
Premium Seating	78,566	85,000	(6,434)
Food and Beverage, Merchandise	73,769	87,276	(13,507)
Event Revenue	282,994	244,156	38,838
Parking	0	0	0
Other Income	79	1,667	(1,588)
Gross Operating Revenue	<u>672,835</u>	<u>653,589</u>	<u>19,246</u>
Event Expenses	261,344	266,890	5,546
Food and Beverage, Merchandise - U of L Share	6,401	7,425	1,024
Other Expenses	4,353	4,811	458
Event Operating Expenses	<u>272,098</u>	<u>279,126</u>	<u>7,028</u>
Net Revenue	<u>400,736</u>	<u>374,463</u>	<u>26,273</u>
Indirect Expenses			
Administration	348,009	376,839	28,830
Utilities	92,529	99,865	7,336
Insurance	45,281	35,604	(9,677)
Management Fee	58,333	58,333	0
Total Operating Expenses	<u>544,153</u>	<u>570,641</u>	<u>26,488</u>
Net Operating Profit * (LOSS)	(143,417)	(196,178)	52,762

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2016-2017
AS OF THE PERIOD ENDING JULY 31, 2016
FOR FISCAL YEAR END JUNE 30TH 2017*

	July-16 Actual	July-16 Budget	July-16 Variance
Event Revenue			
Arena Rent	6,311,137	6,323,200	(12,063)
Premium Seating	1,070,566	1,090,000	(19,434)
Food and Beverage, Merchandise	2,697,332	2,778,514	(81,182)
Event Revenue	4,380,551	4,526,918	(146,367)
Parking	45,000	45,000	0
Other Income	32,416	34,000	(1,584)
Gross Operating Revenue	14,537,003	14,797,632	(260,629)
Event Expenses	5,060,510	5,244,900	184,390
Food and Beverage, Merchandise - U of L Share	716,246	717,264	1,018
Other Expenses	59,373	60,566	1,193
Event Operating Expenses	5,836,129	6,022,730	186,601
Net Revenue	8,700,874	8,774,902	(74,028)
Indirect Expenses			
Administration	4,595,158	4,645,988	50,829
Utilities	1,338,571	1,382,493	43,922
Insurance	436,869	427,192	(9,678)
Management Fee	700,000	700,000	0
Total Operating Expenses	7,070,598	7,155,672	85,074
Net Operating Profit * (LOSS)	1,630,276	1,619,230	11,045

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.