



# of Events	Dec-20 Actual	Dec-20 Budget	Dec-20 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts			0			0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball	2	5	(3)	5	10	(5)
U of L Women's Basketball	1	4	(3)	2	7	(5)
Sporting Events	4		4	8	0	8
Meetings/Banquets			0			0
Other Events			0	1	0	1
Total Revenue Producing Events	7	9	(2)	16	17	(1)
Community Engagement Events	1		1	23	0	23
Total Events	8	9	(1)	39	17	22

December Events

- Wade Houston Tipoff Classic
- Pepsi Stronger Together Holiday Market

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING DECEMBER 31, 2020
 FISCAL YEAR ENDING JUNE 30, 2021

	<u>Dec-20</u> <u>Actual</u>	<u>Dec-20</u> <u>Budget</u>	<u>Dec-20</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	109,400	76,500	32,900	250,542	170,000	80,542
Premium Seating	12,600	0	12,600	12,600	0	12,600
Food and Beverage, Merchandise	14,339	0	14,339	15,493	0	15,493
Event Revenue	7,600	0	7,600	19,683	0	19,683
Parking	0	0	0	0	0	0
Other Income	0	455	(455)	50,012	2,270	47,742
Gross Operating Revenue	143,939	76,955	66,984	348,330	172,270	176,060
Event Expenses	52,481	31,000	(21,481)	129,088	84,500	(44,588)
Food and Beverage, Merchandise - U of L Share	7,169	0	(7,169)	8,127	0	(8,127)
Other Expenses	713	0	(713)	713	0	(713)
Event Operating Expenses	60,363	31,000	(29,363)	137,928	84,500	(53,428)
Net Revenue	83,576	45,955	37,621	210,402	87,770	122,632
Indirect Expenses						
Administration	379,635	350,140	(29,495)	1,789,556	1,887,503	97,947
Utilities	73,360	77,509	4,149	364,839	393,456	28,617
Insurance	45,057	36,444	(8,613)	310,479	218,654	(91,825)
Management Fee	60,940	61,669	(729)	365,639	370,013	4,374
Total Operating Expenses	558,992	525,762	(34,688)	2,830,513	2,869,626	39,113
Net Operating Profit * (LOSS)	(475,416)	(479,807)	4,391	(2,620,111)	(2,781,856)	161,745

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-21 <u>Actual</u>	Jan-21 <u>Budget</u>	Jan-21 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts			0			0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball	3	4	(1)	8	14	(6)
U of L Women's Basketball	9	4	5	11	11	0
Sporting Events			0	8	0	8
Meetings/Banquets			0			0
Other Events			0	1	0	1
Total Revenue Producing Events	12	8	4	28	25	3
Community Engagement Events			0	23	0	23
Total Events	12	8	4	51	25	26

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING JANUARY 31, 2021
 FISCAL YEAR ENDING JUNE 30, 2021

	Jan-21 <u>Actual</u>	Jan-21 <u>Budget</u>	Jan-21 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Event Revenue						
Arena Rent	231,752	178,000	53,752	482,294	348,000	134,294
Premium Seating	7,908	0	7,908	20,508	0	20,508
Food and Beverage, Merchandise	41,785	60,135	(18,350)	57,277	60,135	(2,858)
Event Revenue	11,493	54,583	(43,090)	31,176	54,583	(23,407)
Parking	0	1,663	(1,663)	0	1,663	(1,663)
Other Income	12	455	(443)	50,024	2,725	47,299
Gross Operating Revenue	292,951	294,836	(1,885)	641,281	467,106	174,175
Event Expenses	125,955	60,001	(65,955)	255,044	144,501	(110,543)
Food and Beverage, Merchandise - U of L Share	21,076	30,068	8,992	29,202	30,068	865
Other Expenses	448	0	(448)	1,161	0	(1,161)
Event Operating Expenses	147,478	90,068	(57,410)	285,407	174,568	(110,839)
Net Revenue	145,472	204,768	(59,296)	355,874	292,538	63,336
Indirect Expenses						
Administration	250,846	296,768	45,922	2,040,404	2,184,271	143,867
Utilities	81,498	53,643	(27,855)	446,337	447,099	762
Insurance	44,418	36,444	(7,974)	354,897	255,098	(99,799)
Management Fee	60,940	61,669	(729)	426,579	431,682	5,103
Total Operating Expenses	437,702	448,524	9,363	3,268,216	3,318,150	49,934
Net Operating Profit * (LOSS)	(292,230)	(243,756)	(48,474)	(2,912,343)	(3,025,612)	113,269

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2020-2021
FOR THE PERIOD ENDING JANUARY 31, 2021
FISCAL YEAR ENDING JUNE 30, 2021*

	<u>2020-2021</u> <u>Forecast</u>	<u>2020-2021</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	1,245,619	1,789,800	(544,181)
Premium Seating	43,508	279,100	(235,592)
Food and Beverage, Merchandise	274,951	491,981	(217,031)
Event Revenue	314,826	1,131,250	(816,424)
Parking	3,327	4,990	(1,663)
Other Income	52,499	5,000	47,499
Gross Operating Revenue	1,934,730	3,702,122	(1,767,392)
Event Expenses	882,637	1,333,715	451,078
Food and Beverage, Merchandise - U of L Share	76,302	124,803	48,501
Other Expenses	9,289	36,068	26,779
Event Operating Expenses	968,229	1,494,586	526,357
Net Revenue	966,501	2,207,536	(1,241,034)
Indirect Expenses			
Administration	3,717,113	3,980,777	263,664
Utilities	790,078	808,278	18,200
Insurance	567,950	437,318	(130,632)
Management Fee	731,277	740,027	8,749
Total Operating Expenses	5,806,419	5,966,399	159,981
Net Operating Profit * (LOSS)	(4,839,917)	(3,758,864)	(1,081,053)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.