



# of Events	Feb-21 <u>Actual</u>	Feb-21 <u>Budget</u>	Feb-21 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts			0			0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball	2	4	(2)	10	18	(8)
U of L Women's Basketball	3	4	(1)	14	15	(1)
Sporting Events			0	8	0	8
Meetings/Banquets			0			0
Other Events			0	1	0	1
Total Revenue Producing Events	5	8	(3)	33	33	0
Community Engagement Events			0	23	0	23
Total Events	5	8	(3)	56	33	23

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING FEBRUARY 28, 2021
 FISCAL YEAR ENDING JUNE 30, 2021

	Feb-21 Actual	Feb-21 Budget	Feb-21 Variance	YTD Actual	YTD Budget	YTD Variance
Event Revenue						
Arena Rent	118,013	236,800	(118,787)	600,308	584,800	15,508
Premium Seating	6,487	0	6,487	26,995	0	26,995
Food and Beverage, Merchandise	22,355	96,216	(73,861)	79,632	156,351	(76,719)
Event Revenue	7,600	78,583	(70,983)	38,776	133,166	(94,390)
Parking	0	1,663	(1,663)	0	3,326	(3,326)
Other Income	8	455	(447)	50,032	3,180	46,852
Gross Operating Revenue	154,463	413,717	(259,254)	795,744	880,823	(85,079)
Event Expenses	59,288	60,000	712	314,332	204,501	(109,831)
Food and Beverage, Merchandise - U of L Share	11,189	48,108	36,919	40,392	78,176	37,784
Other Expenses	367	0	(367)	1,528	0	(1,528)
Event Operating Expenses	70,844	108,108	37,264	356,251	282,676	(73,575)
Net Revenue	83,619	305,609	(221,990)	439,492	598,147	(158,655)
Indirect Expenses						
Administration	280,313	296,768	16,455	2,320,717	2,481,039	160,322
Utilities	85,828	77,509	(8,319)	532,165	524,608	(7,557)
Insurance	45,408	36,444	(8,964)	400,305	291,542	(108,763)
Management Fee	60,940	61,669	(729)	487,518	493,351	5,833
Total Operating Expenses	472,489	472,390	(1,557)	3,740,705	3,790,540	49,835
Net Operating Profit * (LOSS)	(388,870)	(166,781)	(222,089)	(3,301,213)	(3,192,393)	(108,820)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Mar-21 <u>Actual</u>	Mar-21 <u>Budget</u>	Mar-21 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts			0			0
Family Shows	2	0	2	2	0	2
Feld Shows			0			0
U of L Men's Basketball	1	2	(1)	11	20	(9)
U of L Women's Basketball	0	0	0	14	15	(1)
Sporting Events			0	8	0	8
Meetings/Banquets			0			0
Other Events			0	1	0	1
Total Revenue Producing Events	3	2	1	36	35	1
Community Engagement Events			0	23	0	23
Total Events	3	2	1	59	35	24

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING MARCH 31, 2021
 FISCAL YEAR ENDING JUNE 30, 2021

	<u>Mar-21 Actual</u>	<u>Mar-21 Budget</u>	<u>Mar-21 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	126,259	121,000	5,259	726,566	705,800	20,766
Premium Seating	7,263	0	7,263	34,258	0	34,258
Food and Beverage, Merchandise	41,113	60,135	(19,022)	120,745	216,486	(95,741)
Event Revenue	70,546	54,583	15,963	109,322	187,749	(78,427)
Parking	0	1,664	(1,664)	0	4,990	(4,990)
Other Income	0	455	(455)	50,032	3,635	46,397
Gross Operating Revenue	245,181	237,837	7,344	1,040,924	1,118,660	(77,736)
Event Expenses	114,321	26,848	(87,473)	428,652	231,349	(197,304)
Food and Beverage, Merchandise - U of L Share	9,979	30,068	20,089	50,371	108,244	57,873
Other Expenses	1,451	0	(1,451)	2,979	0	(2,979)
Event Operating Expenses	125,751	56,916	(68,835)	482,002	339,592	(142,410)
Net Revenue	119,430	180,921	(61,491)	558,922	779,068	(220,146)
Indirect Expenses						
Administration	293,652	355,221	61,569	2,614,369	2,836,260	221,891
Utilities	52,617	53,643	1,026	584,782	578,251	(6,531)
Insurance	107,213	36,444	(70,769)	507,518	327,986	(179,532)
Management Fee	60,940	61,669	(729)	548,458	555,020	6,562
Total Operating Expenses	514,423	506,977	(8,904)	4,255,128	4,297,517	42,389
Net Operating Profit * (LOSS)	(394,993)	(326,056)	(68,937)	(3,696,206)	(3,518,449)	(177,757)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2020-2021
FOR THE PERIOD ENDING MARCH 31, 2021
FISCAL YEAR ENDING JUNE 30, 2021*

	<u>2020-2021 Forecast</u>	<u>2020-2021 Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	1,063,723	1,789,800	(726,077)
Premium Seating	47,771	279,100	(231,329)
Food and Beverage, Merchandise	195,012	491,981	(296,969)
Event Revenue	328,287	1,131,250	(802,963)
Parking	0	4,990	(4,990)
Other Income	52,085	5,000	47,085
Gross Operating Revenue	1,686,878	3,702,122	(2,015,243)
Event Expenses	766,804	1,333,715	566,911
Food and Beverage, Merchandise - U of L Share	49,145	124,803	75,658
Other Expenses	6,062	36,068	30,006
Event Operating Expenses	822,012	1,494,586	672,574
Net Revenue	864,866	2,207,536	(1,342,669)
Indirect Expenses			
Administration	3,623,195	3,980,777	357,582
Utilities	803,080	808,278	5,198
Insurance	635,338	437,318	(198,020)
Management Fee	731,277	740,027	8,749
Total Operating Expenses	5,792,890	5,966,399	173,509
Net Operating Profit * (LOSS)	(4,928,024)	(3,758,864)	(1,169,160)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.