



# of Events	April-16 <u>Actual</u>	April-16 <u>Budget</u>	April-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	5	5	0	23	23	0
Family Shows				3	4	(1)
Feld Shows				7	7	0
U of L Men's Basketball				23	23	0
U of L Women's Basketball				14	16	(2)
U of L Women's Volleyball				12	5	7
Sporting Events				5	3	2
Meetings/Banquets	4	3	1	21	27	(6)
Other Events	3	1	0	11	6	5
Total	12	9	1	119	114	5

April Ticketed Events

- Garth Brooks (4)
- Justin Bieber

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING APRIL 30, 2016
 FISCAL YEAR ENDING JUNE 30, 2016

	<u>April-16 Actual</u>	<u>April-16 Budget</u>	<u>April-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	615,215	557,480	57,735	5,910,294	5,612,281	298,013
Premium Seating	231,854	255,000	(23,146)	916,782	1,090,000	(173,218)
Food and Beverage, Merchandise	374,257	230,843	143,414	2,921,160	2,854,959	66,202
Event Revenue	792,353	650,683	141,670	4,151,576	3,702,156	449,420
Parking	0	7,917	(7,917)	60,790	79,167	(18,377)
Other Income	50	2,833	(2,783)	21,210	28,333	(7,123)
Gross Operating Revenue	2,013,729	1,704,756	308,973	13,981,813	13,366,896	614,917
Event Expenses	876,938	613,880	(263,058)	4,980,992	4,295,286	(685,705)
Food and Beverage, Merchandise - U of L Share	15,647	18,700	3,053	827,212	872,794	45,582
Other Expenses	12,324	14,434	2,110	47,959	47,264	(695)
Event Operating Expenses	904,909	647,014	(257,895)	5,856,163	5,215,344	(640,819)
Net Revenue	1,108,820	1,057,742	51,078	8,125,650	8,151,552	(25,902)
Indirect Expenses						
Administration	367,759	379,338	11,579	3,505,986	3,728,122	222,136
Utilities	83,752	107,708	23,956	1,036,627	1,201,959	165,332
Insurance	37,706	35,064	(2,642)	334,544	350,648	16,104
Management Fee	41,209	41,827	(618)	412,090	418,270	(6,180)
Total Operating Expenses	530,426	563,937	32,275	5,289,247	5,698,999	397,392
Net Operating Profit * (LOSS)	578,394	493,805	84,589	2,836,403	2,452,553	383,851

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	May-16 <u>Actual</u>	May-16 <u>Budget</u>	May-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	24	24	0
Family Shows				3	4	(1)
Feld Shows	0	6	(6)	7	13	(6)
U of L Men's Basketball				23	23	0
U of L Women's Basketball				14	16	(2)
U of L Women's Volleyball				12	5	7
Sporting Events				5	3	2
Meetings/Banquets	2	2	0	23	29	(6)
Other Events	9	1	8	20	7	13
Total	12	10	2	131	124	7

May Ticketed Events

- Cirque Du Soleil Toruk
- Toby Keith

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING APRIL 30, 2016
 FISCAL YEAR ENDING JUNE 30, 2016

	<u>May-16 Actual</u>	<u>May-16 Budget</u>	<u>May-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	533,573	191,480	342,093	6,443,867	5,803,761	640,106
Premium Seating	34,483	15,000	19,483	951,265	1,105,000	(153,735)
Food and Beverage, Merchandise	92,528	54,387	38,141	3,013,688	2,909,346	104,343
Event Revenue	266,742	168,751	97,991	4,418,318	3,870,907	547,411
Parking	0	7,917	(7,917)	60,790	87,083	(26,293)
Other Income	1,451	2,833	(1,382)	22,661	31,167	(8,505)
Gross Operating Revenue	928,777	440,368	488,409	14,910,590	13,807,264	1,103,326
Event Expenses	468,178	210,536	(257,642)	5,449,170	4,505,822	(943,347)
Food and Beverage, Merchandise - U of L Share	4,073	1,375	(2,698)	831,285	874,169	42,884
Other Expenses	1,952	849	(1,103)	49,911	62,547	12,636
Event Operating Expenses	474,204	212,760	(261,444)	6,330,366	5,442,538	(887,828)
Net Revenue	454,574	227,608	226,966	8,580,224	8,364,726	215,498
Indirect Expenses						
Administration	357,549	361,965	4,416	3,863,534	4,090,087	226,553
Utilities	78,570	135,460	56,890	1,115,197	1,337,419	222,222
Insurance	117,726	35,064	(82,662)	452,270	385,712	(66,558)
Management Fee	41,209	41,827	(618)	453,299	460,097	(6,798)
Total Operating Expenses	595,053	574,316	(21,973)	5,884,300	6,273,315	375,419
Net Operating Profit * (LOSS)	(140,480)	(346,708)	206,228	2,695,924	2,091,411	604,513

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2015-2016
AS OF THE PERIOD ENDING MAY 31, 2016
FOR FISCAL YEAR END JUNE 30TH 2016*

	2015-2016	2015-2016	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	6,606,208	5,945,001	661,207
Premium Seating	946,633	1,135,000	(188,367)
Food and Beverage, Merchandise	3,063,785	2,943,754	120,031
Event Revenue	4,577,599	3,960,170	617,429
Parking	60,790	95,000	(34,210)
Other Income	46,708	34,360	12,348
Gross Operating Revenue	15,301,724	14,113,285	1,188,439
Event Expenses	5,636,952	4,633,438	(1,003,514)
Food and Beverage, Merchandise - U of L Share	815,738	880,241	64,503
Other Expenses	53,583	64,245	10,662
Event Operating Expenses	6,506,273	5,577,925	(928,349)
Net Revenue	8,795,450	8,535,360	260,090
Indirect Expenses			
Administration	4,459,543	4,606,334	146,792
Utilities	1,250,657	1,459,003	208,346
Insurance	487,263	420,776	(66,487)
Management Fee	494,508	501,926	7,418
Total Operating Expenses	6,691,970	6,988,039	296,069
Net Operating Profit / (Loss)*	2,103,480	1,547,321	556,159

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.