



<b># of Events</b>	<b>April-17</b>	<b>April-17</b>	<b>April-17</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>
	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
Concerts	5	7	(2)	16	21	(5)
Family Shows	1	1	0	3	3	0
Feld Shows	6	7	(1)	6	13	(7)
U of L Men's Basketball				21	23	(2)
U of L Women's Basketball				18	14	4
U of L Women's Volleyball				13	8	5
Sporting Events				3	1	2
Meetings/Banquets	2	2	0	23	27	(4)
Other Events	1	3	(2)	3	5	(2)
<b>Total</b>	<b>15</b>	<b>20</b>	<b>(5)</b>	<b>106</b>	<b>115</b>	<b>(9)</b>

**April Events**

- Panic! At The Disco
- WWE Smackdown
- Tosh.Show
- Neil Diamond
- Def Leppard
- Tim McGraw and Faith Hill

*AEG MANAGEMENT LOUISVILLE LLC*  
*INCOME STATEMENT*  
*FOR THE PERIOD ENDING APRIL 30, 2017*  
*FISCAL YEAR ENDING JUNE 30, 2017*

	<u>April-17 Actual</u>	<u>April-17 Budget</u>	<u>April-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	807,684	1,126,480	(318,796)	4,312,439	5,201,730	(889,291)
Premium Seating	188,770	220,000	(31,230)	499,308	815,000	(315,692)
Food and Beverage, Merchandise	295,887	352,590	(56,703)	2,466,442	2,391,627	74,815
Event Revenue	904,336	978,344	(74,008)	2,865,467	3,560,418	(694,951)
Parking	0	0	0	40,508	45,000	(4,492)
Other Income	50	1,667	(1,617)	25,002	30,670	(5,668)
<b>Gross Operating Revenue</b>	<b>2,196,727</b>	<b>2,679,081</b>	<b>(482,354)</b>	<b>10,209,167</b>	<b>12,044,445</b>	<b>(1,835,278)</b>
Event Expenses	838,029	1,123,430	285,401	3,089,363	4,102,327	1,012,964
Food and Beverage, Merchandise - U of L Share	17,464	20,334	2,870	792,610	726,211	(66,399)
Other Expenses	11,659	12,453	794	23,011	45,000	21,989
<b>Event Operating Expenses</b>	<b>867,152</b>	<b>1,156,217</b>	<b>289,065</b>	<b>3,904,984</b>	<b>4,873,538</b>	<b>968,554</b>
<b>Net Revenue</b>	<b>1,329,574</b>	<b>1,522,864</b>	<b>(193,290)</b>	<b>6,304,183</b>	<b>7,170,907</b>	<b>(866,724)</b>
<b>Indirect Expenses</b>						
Administration	327,344	382,938	55,594	3,373,788	3,754,650	380,862
Utilities	81,995	130,548	48,553	933,902	1,152,077	218,175
Insurance	28,806	35,598	6,792	342,345	355,986	13,641
Management Fee	58,333	58,333	0	583,333	583,333	0
<b>Total Operating Expenses</b>	<b>496,478</b>	<b>607,417</b>	<b>110,939</b>	<b>5,233,368</b>	<b>5,846,046</b>	<b>612,678</b>
<b>Net Operating Profit * (LOSS)</b>	<b>833,096</b>	<b>915,447</b>	<b>(82,351)</b>	<b>1,070,815</b>	<b>1,324,861</b>	<b>(254,046)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



<b># of Events</b>	<b>May-17 <u>Actual</u></b>	<b>May-17 <u>Budget</u></b>	<b>May-17 <u>Variance</u></b>	<b>YTD <u>Actual</u></b>	<b>YTD <u>Budget</u></b>	<b>YTD <u>Variance</u></b>
Concerts	5	5	0	21	26	(5)
Family Shows				3	3	0
Feld Shows				6	13	(7)
U of L Men's Basketball				21	23	(2)
U of L Women's Basketball				18	14	4
U of L Women's Volleyball				13	8	5
Sporting Events				3	1	2
Meetings/Banquets	1	2	(1)	24	29	(5)
Other Events	3	3	0	6	8	(2)
<b>Total</b>	<b>9</b>	<b>10</b>	<b>(1)</b>	<b>115</b>	<b>125</b>	<b>(10)</b>

**May Events**

- Red Hot Chili Peppers
- The Chainsmokers
- Mumford and Sons
- Eric Church
- Roger Waters

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING MAY 31, 2017  
FISCAL YEAR ENDING JUNE 30, 2017*

	<u>May-17 Actual</u>	<u>May-17 Budget</u>	<u>May-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	739,976	855,980	(116,004)	5,052,415	6,057,710	(1,005,295)
Premium Seating	196,964	225,000	(28,036)	696,272	1,040,000	(343,728)
Food and Beverage, Merchandise	327,223	312,485	14,738	2,793,665	2,704,112	89,553
Event Revenue	799,205	759,938	39,267	3,664,672	4,320,356	(655,684)
Parking	0	0	0	40,508	45,000	(4,492)
Other Income	50	1,667	(1,617)	25,052	32,337	(7,285)
<b>Gross Operating Revenue</b>	<b>2,063,418</b>	<b>2,155,070</b>	<b>(91,652)</b>	<b>12,272,585</b>	<b>14,199,515</b>	<b>(1,926,930)</b>
Event Expenses	805,958	842,255	36,297	3,895,321	4,944,582	1,049,261
Food and Beverage, Merchandise - U of L Share	19,562	19,223	(339)	812,173	745,434	(66,738)
Other Expenses	10,009	12,736	2,727	33,020	57,736	24,716
<b>Event Operating Expenses</b>	<b>835,530</b>	<b>874,214</b>	<b>38,684</b>	<b>4,740,514</b>	<b>5,747,752</b>	<b>1,007,239</b>
<b>Net Revenue</b>	<b>1,227,888</b>	<b>1,280,856</b>	<b>(52,968)</b>	<b>7,532,071</b>	<b>8,451,763</b>	<b>(919,692)</b>
<b>Indirect Expenses</b>						
Administration	342,268	365,566	23,298	3,716,056	4,120,216	404,160
Utilities	107,377	130,548	23,171	1,041,279	1,282,625	241,346
Insurance	26,564	35,598	9,034	368,909	391,584	22,675
Management Fee	58,333	58,333	0	641,667	641,667	0
<b>Total Operating Expenses</b>	<b>534,542</b>	<b>590,045</b>	<b>55,503</b>	<b>5,767,910</b>	<b>6,436,092</b>	<b>668,181</b>
<b>Net Operating Profit * (LOSS)</b>	<b>693,346</b>	<b>690,811</b>	<b>2,535</b>	<b>1,764,161</b>	<b>2,015,671</b>	<b>(251,511)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

AEG MANAGEMENT LOUISVILLE LLC  
 ROLLING FORECAST FISCAL YEAR 2016-2017  
 AS OF THE PERIOD ENDING MAY 31, 2017  
 FOR FISCAL YEAR END JUNE 30TH 2017

	<b>2016-17</b>	<b>2016-17</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	5,200,481	6,323,200	(1,122,719)
Premium Seating	726,272	1,090,000	(363,728)
Food and Beverage, Merchandise	2,832,664	2,778,514	54,150
Event Revenue	3,789,952	4,526,918	(736,966)
Parking	40,508	45,000	(4,492)
Other Income	26,719	34,000	(7,281)
<b>Gross Operating Revenue</b>	<b><u>12,616,595</u></b>	<b><u>14,797,632</u></b>	<b><u>(2,181,037)</u></b>
Event Expenses	4,024,275	5,244,900	1,220,625
Food and Beverage, Merchandise - U of L Share	782,873	717,264	(65,609)
Other Expenses	44,462	60,566	16,104
<b>Event Operating Expenses</b>	<b><u>4,851,610</u></b>	<b><u>6,022,730</u></b>	<b><u>1,171,120</u></b>
<b>Net Revenue</b>	<b><u>7,764,985</u></b>	<b><u>8,774,902</u></b>	<b><u>(1,009,917)</u></b>
<b>Indirect Expenses</b>			
Administration	4,200,548	4,645,988	445,440
Utilities	1,160,815	1,382,493	221,677
Insurance	445,270	427,192	(18,078)
Management Fee	458,352	700,000	(241,648)
<b>Total Operating Expenses</b>	<b><u>6,264,985</u></b>	<b><u>7,155,672</u></b>	<b><u>407,391</u></b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,500,000</b>	<b>1,619,230</b>	<b>(119,230)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.