



# of Events	April-19 <u>Actual</u>	April-19 <u>Budget</u>	April-19 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	4	2	2	27	25	2
Family Shows			0	5	3	2
Feld Shows			0			0
U of L Men's Basketball			0	21	23	(2)
U of L Women's Basketball			0	15	17	(2)
Sporting Events			0	4	2	2
Meetings/Banquets		2	(2)	17	26	(9)
Other Events	1	2	(1)	9	9	0
Total	5	6	(1)	98	105	(7)

April Events

- Kenny Chesney
- Legends of Hip Hop
- An Evening of Soul
- The Millennium Tour

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING APRIL 30, 2019
FISCAL YEAR ENDING JUNE 30, 2019

	<u>April-19 Actual</u>	<u>April-19 Budget</u>	<u>April-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	361,556	319,200	42,356	5,740,505	5,737,000	3,505
Premium Seating	163,874	88,270	75,604	1,518,144	1,432,679	85,465
Food and Beverage, Merchandise	280,882	79,611	201,271	3,260,410	2,664,676	595,734
Event Revenue	368,552	200,122	168,430	5,022,217	4,206,256	815,961
Parking	0	0	0	19,960	22,575	(2,615)
Other Income	50	2,542	(2,492)	38,702	25,416	13,286
Gross Operating Revenue	1,174,914	689,745	485,169	15,599,939	14,088,602	1,511,337
Event Expenses	497,466	272,627	(224,839)	5,831,206	4,924,959	(906,247)
Food and Beverage, Merchandise - U of L Share	150,423	3,106	(147,317)	789,811	603,205	(186,606)
Other Expenses	18,634	9,807	(8,827)	162,619	89,913	(72,706)
Event Operating Expenses	666,523	285,540	(380,983)	6,783,636	5,618,077	(1,165,559)
Net Revenue	508,392	404,205	104,187	8,816,303	8,470,525	345,778
Indirect Expenses						
Administration	397,653	372,494	(25,159)	3,652,397	3,750,683	98,286
Utilities	70,428	90,516	20,088	953,212	1,005,400	52,188
Insurance	85,188	35,759	(49,429)	336,282	357,594	21,312
Management Fee	60,096	60,096	0	600,965	600,960	5
Total Operating Expenses	613,365	558,865	(54,499)	5,542,855	5,714,637	171,791
Net Operating Profit * (LOSS)	(104,974)	(154,660)	49,686	3,273,447	2,755,888	517,559

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	May-19 Actual	May-19 Budget	May-19 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	2	0	2	29	25	4
Family Shows	1	1	0	6	4	2
Feld Shows	5	5	0	5	5	0
U of L Men's Basketball			0	21	23	(2)
U of L Women's Basketball			0	15	17	(2)
Sporting Events			0	4	2	2
Meetings/Banquets	0	2	(2)	17	28	(11)
Other Events	4	1	3	13	10	3
Total	12	9	3	110	114	(4)

May Events

- Tool
- Pentatonix
- WWE Smackdown
- Disney on Ice

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING MAY 31, 2019
FISCAL YEAR ENDING JUNE 30, 2019*

	<u>May-19 Actual</u>	<u>May-19 Budget</u>	<u>May-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	738,509	289,000	449,509	6,479,014	6,026,000	453,014
Premium Seating	83,544	20,333	63,211	1,601,688	1,453,012	148,676
Food and Beverage, Merchandise	163,958	57,757	106,201	3,424,368	2,722,433	701,935
Event Revenue	519,938	195,900	324,038	5,542,155	4,402,156	1,139,999
Parking	0	0	0	19,960	22,575	(2,615)
Other Income	3,050	2,542	508	41,752	27,958	13,794
Gross Operating Revenue	1,508,999	565,532	943,467	17,108,937	14,654,134	2,454,803
Event Expenses	739,112	297,750	(441,362)	6,570,318	5,222,709	(1,347,609)
Food and Beverage, Merchandise - U of L Share	10,601	5,078	(5,523)	800,412	608,283	(192,129)
Other Expenses	9,507	1,151	(8,356)	172,127	91,064	(81,063)
Event Operating Expenses	759,221	303,979	(455,242)	7,542,857	5,922,056	(1,620,801)
Net Revenue	749,778	261,553	488,225	9,566,080	8,732,078	834,002
Indirect Expenses						
Administration	574,014	364,299	(209,715)	4,226,411	4,114,982	(111,429)
Utilities	112,750	115,575	2,825	1,065,961	1,120,975	55,014
Insurance	39,478	35,759	(3,719)	375,760	393,353	17,593
Management Fee	60,096	60,096	0	661,061	661,056	5
Total Operating Expenses	786,338	575,729	(210,608)	6,329,193	6,290,366	(38,817)
Net Operating Profit * (LOSS)	(36,560)	(314,176)	277,616	3,236,888	2,441,712	795,176

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2018-2019
FOR THE PERIOD ENDING MAY 31, 2019
FOR FISCAL YEAR END JUNE 30TH 2019*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	6,482,022	6,029,000	453,022
Premium Seating	1,636,668	1,466,345	170,323
Food and Beverage, Merchandise	3,424,368	2,724,427	699,941
Event Revenue	5,552,955	4,413,405	1,139,550
Parking	19,960	22,575	(2,615)
Other Income	40,324	30,500	9,824
Gross Operating Revenue	17,156,296	14,686,252	2,470,044
Event Expenses	6,524,202	5,207,176	(1,317,026)
Food and Beverage, Merchandise - U of L Share	835,483	624,816	(210,667)
Other Expenses	173,476	91,820	(81,656)
Event Operating Expenses	7,533,161	5,923,811	(1,609,349)
Net Revenue	9,623,136	8,762,441	860,695
Indirect Expenses			
Administration	4,840,822	4,615,955	(224,867)
Utilities	1,191,279	1,236,550	45,271
Insurance	530,289	429,112	(101,176)
Management Fee	721,159	721,157	2
Total Operating Expenses	7,283,549	7,002,775	(280,771)
Net Operating Profit * (LOSS)	2,339,587	1,759,666	579,921

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.