



# of Events	Apr-18 Actual	Apr-18 Budget	Apr-18 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	3	0	21	26	(5)
Family Shows	1	1	0	4	3	1
Feld Shows	5	7	(2)	5	7	(2)
U of L Men's Basketball			0	23	21	2
U of L Women's Basketball			0	17	18	(1)
Sporting Events	1	0	1	6	0	6
Meetings/Banquets	0	3	(3)	23	26	(3)
Other Events	4	3	1	7	5	2
Total	14	17	(3)	106	106	0

April Events

- Festival of Laughs
- Jeff Dunham
- Kevin Hart
- WWE Smackdown
- Jose Sulaiman Boxing Invitational
- Disney on Ice

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING APRIL 30, 2018
FISCAL YEAR ENDING JUNE 30, 2018

	<u>Apr-18 Actual</u>	<u>Apr-18 Budget</u>	<u>Apr-18 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	923,154	616,480	306,674	5,337,576	5,203,030	134,546
Premium Seating	48,481	70,417	(21,936)	1,083,171	1,059,170	24,001
Food and Beverage, Merchandise	172,384	201,037	(28,653)	2,756,239	2,768,824	(12,585)
Event Revenue	477,335	496,903	(19,568)	4,588,292	4,065,879	522,413
Parking	0	0	0	22,575	40,000	(17,425)
Other Income	2,147	1,667	480	18,615	30,670	(12,055)
Gross Operating Revenue	1,623,500	1,386,504	236,996	13,806,467	13,167,573	638,894
Event Expenses	695,283	590,959	(104,324)	4,671,737	4,415,559	(256,179)
Food and Beverage, Merchandise - U of L Share	11,626	9,320	(2,306)	704,622	678,485	(26,137)
Other Expenses	6,052	3,986	(2,066)	64,006	59,955	(4,051)
Event Operating Expenses	712,961	604,265	(108,696)	5,440,365	5,153,999	(286,366)
Net Revenue	910,540	782,239	128,301	8,366,102	8,013,574	352,528
Indirect Expenses						
Administration	332,699	369,444	36,745	3,620,414	3,647,393	26,979
Utilities	79,330	90,828	11,498	1,005,138	1,026,832	21,694
Insurance	40,835	36,915	(3,920)	288,433	369,150	80,717
Management Fee	59,208	59,208	0	592,083	592,080	3
Total Operating Expenses	512,073	556,395	44,323	5,506,068	5,635,455	129,394
Net Operating Profit * (LOSS)	398,467	225,844	172,623	2,860,034	2,378,119	481,915

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	May-18 <u>Actual</u>	May-18 <u>Budget</u>	May-18 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	2	(1)	22	28	(6)
Family Shows			0	4	3	1
Feld Shows			0	5	7	(2)
U of L Men's Basketball			0	23	21	2
U of L Women's Basketball			0	17	18	(1)
Sporting Events			0	6	0	6
Meetings/Banquets	2	2	0	25	29	(4)
Other Events	4	3	1	11	9	2
Total	7	7	0	113	115	(2)

May Events

- Willie Nelson
- U of L Spring Commencement
- Taste of Derby
- Jack Daniel's Art Exhibit

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING MAY 31, 2018
FISCAL YEAR ENDING JUNE 30, 2018

	<u>May-18 Actual</u>	<u>May-18 Budget</u>	<u>May-18 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	207,516	380,980	(173,464)	5,545,091	5,584,010	(38,919)
Premium Seating	24,446	45,417	(20,971)	1,107,617	1,104,587	3,030
Food and Beverage, Merchandise	35,296	128,653	(93,357)	2,791,536	2,897,477	(105,941)
Event Revenue	77,586	247,670	(170,084)	4,665,878	4,313,549	352,329
Parking	0	0	0	22,575	40,000	(17,425)
Other Income	4,325	1,667	2,658	22,940	32,337	(9,397)
Gross Operating Revenue	349,169	804,387	(455,218)	14,155,636	13,971,960	183,676
Event Expenses	126,902	273,005	146,103	4,798,639	4,688,564	(110,076)
Food and Beverage, Merchandise - U of L Share	1,193	3,424	2,231	705,815	681,909	(23,906)
Other Expenses	1,392	2,571	1,179	65,398	62,526	(2,872)
Event Operating Expenses	129,487	279,000	149,513	5,569,852	5,432,999	(136,853)
Net Revenue	219,682	525,387	(305,705)	8,585,784	8,538,961	46,823
Indirect Expenses						
Administration	373,057	361,719	(11,338)	3,993,471	4,009,112	15,641
Utilities	96,570	120,466	23,896	1,101,708	1,147,298	45,590
Insurance	30,484	36,915	6,431	318,917	406,065	87,148
Management Fee	59,208	59,208	0	651,292	651,288	4
Total Operating Expenses	559,319	578,308	18,990	6,065,387	6,213,763	148,384
Net Operating Profit * (LOSS)	(339,636)	(52,921)	(286,715)	2,520,398	2,325,198	195,200

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2017-2018
 FOR THE PERIOD ENDING MAY 31, 2018
 FOR FISCAL YEAR END JUNE 30TH 2018

	2017-18	2017-18	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,654,084	5,634,500	19,584
Premium Seating	1,100,453	1,115,000	(14,547)
Food and Beverage, Merchandise	2,792,929	2,911,147	(118,219)
Event Revenue	4,686,052	4,352,035	334,017
Parking	22,575	40,000	(17,425)
Other Income	20,452	34,000	(13,548)
Gross Operating Revenue	14,276,545	14,086,682	189,863
Event Expenses	4,769,415	4,733,613	(35,802)
Food and Beverage, Merchandise - U of L Share	730,769	684,935	(45,834)
Other Expenses	65,643	63,113	(2,529)
Event Operating Expenses	5,565,827	5,481,661	(84,166)
Net Revenue	8,710,718	8,605,021	105,697
Indirect Expenses			
Administration	4,621,814	4,504,912	(116,902)
Utilities	1,209,208	1,267,771	58,564
Insurance	385,569	442,975	57,406
Management Fee	710,500	710,500	(0)
Total Operating Expenses	6,927,091	6,926,159	(933)
Net Operating Profit * (LOSS)	1,783,627	1,678,863	104,764

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.