



# of Events	Apr-20 Actual	Apr-20 Budget	Apr-20 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	0	2	(2)	20	23	(3)
Family Shows	0	1	(1)	2	5	(3)
Feld Shows	0	5	(5)	0	5	(5)
U of L Men's Basketball			0	20	21	(1)
U of L Women's Basketball			0	15	15	0
Sporting Events			0	3	5	(2)
Meetings/Banquets	0	2	(2)	18	26	(8)
Other Events	0	5	(5)	1	6	(5)
Total Revenue Producing Events	0	15	(15)	79	106	(27)
Community Engagement Events	2	0	2	2	0	2
Total Events	2	15	(13)	81	106	(25)

April Events

- American Red Cross Blood Drive

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING APRIL 30, 2020
 FISCAL YEAR ENDING JUNE 30, 2020

	Apr-20 <u>Actual</u>	Apr-20 <u>Budget</u>	Apr-20 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Event Revenue						
Arena Rent	0	709,000	(709,000)	4,354,223	5,204,500	(850,277)
Premium Seating	0	186,165	(186,165)	1,091,023	1,463,964	(372,941)
Food and Beverage, Merchandise	0	176,023	(176,023)	2,616,472	3,025,072	(408,600)
Event Revenue	0	589,030	(589,030)	3,182,329	4,211,463	(1,029,134)
Parking	0	0	0	18,601	19,960	(1,359)
Other Income	50	2,542	(2,492)	14,832	25,416	(10,584)
Gross Operating Revenue	50	1,662,760	(1,662,710)	11,277,480	13,950,375	(2,672,895)
Event Expenses	7,658	668,127	660,469	4,031,115	4,714,564	683,449
Food and Beverage, Merchandise - U of L Share	0	8,883	8,883	658,158	800,738	142,579
Other Expenses	0	25,930	25,930	100,418	144,027	43,609
Event Operating Expenses	7,658	702,940	695,282	4,789,691	5,659,329	869,638
Net Revenue	(7,608)	959,820	(967,428)	6,487,789	8,291,046	(1,803,257)
Indirect Expenses						
Administration	316,209	383,824	67,615	3,607,932	3,829,062	221,130
Utilities	51,419	114,826	63,407	887,728	1,023,781	136,053
Insurance	54,103	37,436	(16,667)	609,981	374,367	(235,614)
Management Fee	60,758	60,998	(240)	607,575	609,980	2,405
Total Operating Expenses	482,489	597,084	114,114	5,713,216	5,837,190	123,974
Net Operating Profit * (LOSS)	(490,097)	362,736	(852,833)	774,572	2,453,856	(1,679,284)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	May-20 <u>Actual</u>	May-20 <u>Budget</u>	May-20 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	0	1	(1)	20	24	(4)
Family Shows	0	1	(1)	2	6	(4)
Feld Shows			0	0	5	(5)
U of L Men's Basketball			0	20	21	(1)
U of L Women's Basketball			0	15	15	0
Sporting Events			0	3	5	(2)
Meetings/Banquets	0	2	(2)	18	28	(10)
Other Events	0	1	(1)	1	7	(6)
Total Revenue Producing Events	0	5	(5)	79	111	(32)
Community Engagement Events	2	0	2	4	0	4
Total Events	2	5	(3)	83	111	(28)

May Events

- American Red Cross Blood Drive

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING MAY 31, 2020
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>May-20</u> <u>Actual</u>	<u>May-20</u> <u>Budget</u>	<u>May-20</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	273	343,000	(342,727)	4,354,496	5,547,500	(1,193,004)
Premium Seating	0	89,804	(89,804)	1,091,023	1,553,768	(462,745)
Food and Beverage, Merchandise	0	68,906	(68,906)	2,616,472	3,093,978	(477,506)
Event Revenue	0	228,967	(228,967)	3,182,330	4,440,430	(1,258,100)
Parking	0	0	0	18,601	19,960	(1,359)
Other Income	0	2,542	(2,542)	14,832	27,958	(13,126)
Gross Operating Revenue	273	733,219	(732,946)	11,277,754	14,683,594	(3,405,840)
Event Expenses	10,956	329,411	318,455	4,042,072	5,043,975	1,001,904
Food and Beverage, Merchandise - U of L Share	0	7,247	7,247	658,158	807,985	149,826
Other Expenses	0	8,765	8,765	100,418	152,792	52,374
Event Operating Expenses	10,956	345,423	334,467	4,800,648	6,004,752	1,204,104
Net Revenue	(10,683)	387,796	(398,479)	6,477,106	8,678,842	(2,201,736)
Indirect Expenses						
Administration	299,759	374,434	74,675	3,907,691	4,203,496	295,805
Utilities	70,542	114,826	44,284	958,270	1,138,607	180,337
Insurance	59,306	37,436	(21,870)	669,288	411,803	(257,485)
Management Fee	60,758	60,998	(240)	668,333	670,978	2,645
Total Operating Expenses	490,365	587,694	96,849	6,203,582	6,424,884	221,302
Net Operating Profit * (LOSS)	(501,048)	(199,898)	(301,150)	273,524	2,253,958	(1,980,434)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING MAY 31, 2020
FOR FISCAL YEAR END JUNE 30TH 2020*

	2019-20	2019-20	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	4,354,496	5,630,500	(1,276,004)
Premium Seating	1,091,023	1,620,821	(529,798)
Food and Beverage, Merchandise	2,616,472	3,151,982	(535,510)
Event Revenue	3,182,329	4,550,518	(1,368,189)
Parking	18,601	19,960	(1,359)
Other Income	14,832	30,500	(15,668)
Gross Operating Revenue	11,277,753	15,004,281	(3,726,528)
Event Expenses	4,042,072	5,145,227	1,103,155
Food and Beverage, Merchandise - U of L Share	658,158	810,334	152,175
Other Expenses	100,417	158,558	58,141
Event Operating Expenses	4,800,647	6,114,119	1,313,472
Net Revenue	6,477,105	8,890,161	(2,413,056)
Indirect Expenses			
Administration	4,155,489	4,755,330	599,841
Utilities	1,020,162	1,228,537	208,375
Insurance	729,094	449,239	(279,856)
Management Fee	729,090	731,976	2,886
Total Operating Expenses	6,633,836	7,165,082	531,246
Net Operating Profit * (LOSS)	(156,731)	1,725,079	(1,881,810)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.