



# of Events	Aug-17 <u>Actual</u>	Aug-17 <u>Budget</u>	Aug-17 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	1	1	0
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball						
Sporting Events						
Meetings/Banquets	5	3	2	9	4	5
Other Events				2	1	1
Total	6	4	2	12	6	6

August Events

- James Taylor

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING AUGUST 31, 2017
FISCAL YEAR ENDING JUNE 30, 2018*

	<u>Aug-17 Actual</u>	<u>Aug-17 Budget</u>	<u>Aug-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	82,635	106,470	(23,835)	177,392	171,960	5,432
Premium Seating	28,817	35,417	(6,600)	32,150	45,834	(13,684)
Food and Beverage, Merchandise	23,850	47,588	(23,738)	24,322	71,883	(47,561)
Event Revenue	126,675	123,520	3,155	137,925	161,620	(23,695)
Parking	0	0	0	0	0	0
Other Income	6	1,667	(1,661)	128	3,334	(3,206)
Gross Operating Revenue	261,981	314,662	(52,681)	371,917	454,631	(82,714)
Event Expenses	85,572	120,920	35,348	124,607	148,160	23,553
Food and Beverage, Merchandise - U of L Share	1,329	2,599	1,270	1,561	3,424	1,863
Other Expenses	1,631	2,005	374	1,820	2,595	775
Event Operating Expenses	88,533	125,524	36,991	127,987	154,179	26,192
Net Revenue	173,448	189,138	(15,690)	243,930	300,452	(56,522)
Indirect Expenses						
Administration	360,250	365,642	5,392	692,563	729,009	36,446
Utilities	69,334	90,828	21,494	147,609	181,656	34,047
Insurance	28,972	36,915	7,943	60,021	73,830	13,809
Management Fee	59,208	59,208	0	118,417	118,416	1
Total Operating Expenses	517,764	552,593	34,829	1,018,610	1,102,911	84,303
Net Operating Profit * (LOSS)	(344,316)	(363,455)	19,139	(774,680)	(802,459)	27,779

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Sep-17 <u>Actual</u>	Sep-17 <u>Budget</u>	Sep-17 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	4	5	(1)	5	6	(1)
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
Sporting Events						
Meetings/Banquets	2	3	(1)	11	7	4
Other Events				2	1	1
Total	6	8	(2)	18	14	4

September Events

- Ed Sheeran
- Bryson Tiller
- Bruno Mars
- Thomas Rhett

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING SEPTEMBER 30, 2017
FISCAL YEAR ENDING JUNE 30, 2018

	Sep-17	Sep-17	Sep-17	YTD	YTD	YTD
	Actual	Budget	Variance	Actual	Budget	Variance
Event Revenue						
Arena Rent	481,710	526,470	(44,760)	659,103	698,430	(39,327)
Premium Seating	240,759	195,417	45,342	272,909	241,251	31,658
Food and Beverage, Merchandise	328,091	311,698	16,393	352,414	383,581	(31,167)
Event Revenue	790,194	595,820	194,374	928,118	757,440	170,678
Parking	0	0	0	0	0	0
Other Income	190	1,667	(1,477)	318	5,001	(4,683)
Gross Operating Revenue	1,840,945	1,631,072	209,873	2,212,862	2,085,703	127,159
Event Expenses	638,335	607,220	(31,115)	762,942	755,380	(7,562)
Food and Beverage, Merchandise - U of L Share	12,524	17,449	4,925	14,085	20,873	6,788
Other Expenses	13,628	11,061	(2,567)	15,448	13,656	(1,792)
Event Operating Expenses	664,487	635,730	(28,757)	792,474	789,909	(2,565)
Net Revenue	1,176,458	995,342	181,116	1,420,388	1,295,794	124,594
Indirect Expenses						
Administration	345,008	358,867	13,859	1,037,571	1,087,876	50,305
Utilities	121,921	120,466	(1,455)	269,530	302,122	32,592
Insurance	17,773	36,915	19,142	77,794	110,745	32,951
Management Fee	59,208	59,208	0	177,625	177,624	1
Total Operating Expenses	543,910	575,456	31,546	1,562,520	1,678,367	115,849
Net Operating Profit * (LOSS)	632,548	419,886	212,662	(142,132)	(382,573)	240,441

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2017-2018
 FOR THE PERIOD ENDING SEPTEMBER 30, 2017
 FOR FISCAL YEAR END JUNE 30TH 2018

	2017-18	2017-18	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,454,393	5,634,500	(180,107)
Premium Seating	1,055,746	1,115,000	(59,254)
Food and Beverage, Merchandise	2,853,161	2,911,147	(57,987)
Event Revenue	4,651,663	4,352,035	299,628
Parking	40,000	40,000	0
Other Income	29,318	34,000	(4,682)
Gross Operating Revenue	14,084,281	14,086,682	(2,401)
Event Expenses	4,939,094	4,853,613	(85,481)
Food and Beverage, Merchandise - U of L Share	547,445	564,935	17,491
Other Expenses	60,058	63,114	3,056
Event Operating Expenses	5,546,597	5,481,662	(64,934)
Net Revenue	8,537,685	8,605,020	(67,335)
Indirect Expenses			
Administration	4,454,002	4,504,912	50,910
Utilities	1,235,178	1,267,771	32,593
Insurance	410,025	442,975	32,950
Management Fee	710,500	710,500	(0)
Total Operating Expenses	6,809,705	6,926,159	116,453
Net Operating Profit * (LOSS)	1,727,980	1,678,862	49,118

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.