



# of Events	Aug-19 <u>Actual</u>	Aug-19 <u>Budget</u>	Aug-19 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	1	1	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball			0	0	0	0
U of L Women's Basketball			0	0	0	0
Sporting Events			0	3	3	0
Meetings/Banquets	3	2	1	6	5	1
Other Events			0	0	0	0
Total	4	3	1	10	9	1

August Events

- Shawn Mendes

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING AUGUST 31, 2019
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Aug-19 Actual</u>	<u>Aug-19 Budget</u>	<u>Aug-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	124,736	103,000	21,736	273,411	277,500	(4,089)
Premium Seating	65,679	82,704	(17,025)	101,038	135,145	(34,107)
Food and Beverage, Merchandise	49,122	33,359	15,763	77,466	44,336	33,130
Event Revenue	207,439	144,217	63,222	253,591	193,834	59,757
Parking	0	0	0	0	0	0
Other Income	50	2,542	(2,492)	145	5,080	(4,935)
Gross Operating Revenue	447,026	365,822	81,204	705,652	655,895	49,757
Event Expenses	202,925	154,320	(48,605)	316,527	278,178	(38,349)
Food and Beverage, Merchandise - U of L Share	7,653	2,430	(5,223)	8,159	2,571	(5,588)
Other Expenses	6,255	6,787	532	8,715	10,723	2,008
Event Operating Expenses	216,833	163,537	(53,296)	333,402	291,472	(41,930)
Net Revenue	230,193	202,285	27,908	372,250	364,423	7,827
Indirect Expenses						
Administration	357,193	374,434	17,241	708,290	758,255	49,965
Utilities	98,335	114,828	16,493	182,621	204,757	22,136
Insurance	37,770	37,436	(334)	69,100	74,879	5,779
Management Fee	60,758	60,998	(240)	121,515	121,996	(481)
Total Operating Expenses	554,054	587,696	33,161	1,081,526	1,159,887	77,399
Net Operating Profit * (LOSS)	(323,862)	(385,411)	61,549	(709,276)	(795,464)	86,188

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Sept-19 <u>Actual</u>	Sept-19 <u>Budget</u>	Sept-19 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	3	0	4	4	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball			0	0	0	0
U of L Women's Basketball			0	0	0	0
Sporting Events			0	3	3	0
Meetings/Banquets	3	2	1	9	7	2
Other Events			0	0	0	0
Total	6	5	1	16	14	2

September Events

- JoJo Siwa
- Hillsong United
- Backstreet Boys

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING SEPTEMBER 30, 2019
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Sept-19 Actual</u>	<u>Sept-19 Budget</u>	<u>Sept-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	473,264	313,000	160,264	746,676	590,500	156,176
Premium Seating	138,256	156,277	(18,021)	239,294	291,422	(52,128)
Food and Beverage, Merchandise	120,062	142,719	(22,657)	197,528	187,055	10,473
Event Revenue	462,953	356,422	106,531	716,544	550,256	166,288
Parking	0	0	0	0	0	0
Other Income	731	2,542	(1,811)	876	7,622	(6,746)
Gross Operating Revenue	1,195,266	970,960	224,306	1,900,917	1,626,855	274,062
Event Expenses	470,112	399,934	(70,178)	786,639	678,112	(108,527)
Food and Beverage, Merchandise - U of L Share	11,297	7,446	(3,851)	19,456	10,017	(9,439)
Other Expenses	14,208	15,031	823	22,923	25,754	2,831
Event Operating Expenses	495,617	422,411	(73,206)	829,019	713,883	(115,136)
Net Revenue	699,649	548,549	151,100	1,071,899	912,972	158,927
Indirect Expenses						
Administration	347,930	378,184	30,254	1,056,220	1,136,439	80,219
Utilities	92,003	89,930	(2,073)	274,624	294,687	20,063
Insurance	96,253	37,436	(58,817)	165,353	112,315	(53,038)
Management Fee	60,758	60,998	(240)	182,273	182,994	(721)
Total Operating Expenses	596,943	566,548	(30,876)	1,678,469	1,726,435	46,523
Net Operating Profit * (LOSS)	102,706	(17,999)	120,705	(606,570)	(813,463)	206,893

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING SEPTEMBER 30, 2019
FOR FISCAL YEAR END JUNE 30TH 2020*

	<u>2019-20</u> <u>Forecast</u>	<u>2019-20</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,895,706	5,630,500	265,206
Premium Seating	1,567,888	1,620,821	(52,933)
Food and Beverage, Merchandise	3,022,852	3,151,982	(129,129)
Event Revenue	4,885,411	4,550,518	334,893
Parking	19,960	19,960	0
Other Income	23,116	30,500	(7,384)
Gross Operating Revenue	15,414,933	15,004,281	410,653
Event Expenses	5,579,283	5,145,227	(434,056)
Food and Beverage, Merchandise - U of L Share	785,741	810,334	24,593
Other Expenses	159,722	158,558	(1,164)
Event Operating Expenses	6,524,746	6,114,119	(410,627)
Net Revenue	8,890,187	8,890,161	25
Indirect Expenses			
Administration	4,673,748	4,755,330	81,582
Utilities	1,208,474	1,228,537	20,063
Insurance	510,136	449,239	(60,898)
Management Fee	729,090	731,976	(2,886)
Total Operating Expenses	7,121,449	7,165,082	37,862
Net Operating Profit * (LOSS)	1,768,738	1,725,079	43,658

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.