



<b># of Events</b>	<b>Aug-18 <u>Actual</u></b>	<b>Aug-18 <u>Budget</u></b>	<b>Aug-18 <u>Variance</u></b>	<b>YTD <u>Actual</u></b>	<b>YTD <u>Budget</u></b>	<b>YTD <u>Variance</u></b>
Concerts			0	5	5	0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball			0			0
U of L Women's Basketball			0			0
Sporting Events			0			0
Meetings/Banquets	2	2	0	5	5	0
Other Events	7	6	1	7	6	1
<b>Total</b>	<b>9</b>	<b>8</b>	<b>1</b>	<b>17</b>	<b>16</b>	<b>1</b>

**August Events**

- Cirque Du Soleil Corteo

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING AUGUST 31, 2018  
 FISCAL YEAR ENDING JUNE 30, 2019

	Aug-18 <u>Actual</u>	Aug-18 <u>Budget</u>	Aug-18 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
<b>Event Revenue</b>						
Arena Rent	215,742	253,500	(37,758)	793,566	739,000	54,566
Premium Seating	27,968	25,033	2,935	200,274	244,870	(44,596)
Food and Beverage, Merchandise	26,294	31,121	(4,827)	243,552	214,997	28,555
Event Revenue	145,184	168,050	(22,866)	704,454	684,106	20,348
Parking	0	0	0	0	0	0
Other Income	93	2,542	(2,449)	143	5,080	(4,937)
<b>Gross Operating Revenue</b>	<b>415,280</b>	<b>480,246</b>	<b>(64,966)</b>	<b>1,941,989</b>	<b>1,888,053</b>	<b>53,936</b>
Event Expenses	217,511	254,490	36,979	983,091	840,576	(142,515)
Food and Beverage, Merchandise - U of L Share	1,051	1,223	172	12,953	11,422	(1,531)
Other Expenses	4,173	5,868	1,695	23,515	17,868	(5,647)
<b>Event Operating Expenses</b>	<b>222,735</b>	<b>261,581</b>	<b>38,846</b>	<b>1,019,559</b>	<b>869,866</b>	<b>(149,693)</b>
<b>Net Revenue</b>	<b>192,545</b>	<b>218,665</b>	<b>(26,120)</b>	<b>922,430</b>	<b>1,018,187</b>	<b>(95,757)</b>
<b>Indirect Expenses</b>						
Administration	365,383	374,299	8,916	678,600	746,724	68,124
Utilities	72,836	90,516	17,680	158,387	181,036	22,649
Insurance	29,978	35,759	5,781	56,469	71,522	15,053
Management Fee	60,096	60,096	0	120,193	120,192	1
<b>Total Operating Expenses</b>	<b>528,294</b>	<b>560,670</b>	<b>32,377</b>	<b>1,013,649</b>	<b>1,119,474</b>	<b>105,827</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(335,749)</b>	<b>(342,005)</b>	<b>6,256</b>	<b>(91,219)</b>	<b>(101,287)</b>	<b>10,068</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Sept-18 <u>Actual</u>	Sept-18 <u>Budget</u>	Sept-18 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	3	0	8	8	0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball			0			0
U of L Women's Basketball			0			0
Sporting Events			0			0
Meetings/Banquets	1	2	(1)	6	7	(1)
Other Events			0	7	6	1
<b>Total</b>	<b>4</b>	<b>5</b>	<b>(1)</b>	<b>21</b>	<b>21</b>	<b>0</b>

**September Events**

- Fall Out Boy
- Maroon 5
- Martin Lawrence

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING SEPTEMBER 30, 2018  
FISCAL YEAR ENDING JUNE 30, 2019*

	<b>Sept-18 Actual</b>	<b>Sept-18 Budget</b>	<b>Sept-18 Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>
<b>Event Revenue</b>						
Arena Rent	309,562	273,000	36,562	1,103,128	1,012,000	91,128
Premium Seating	95,948	134,946	(38,998)	296,223	379,816	(83,593)
Food and Beverage, Merchandise	95,297	81,349	13,948	338,849	296,346	42,503
Event Revenue	368,251	269,438	98,813	1,072,705	953,544	119,161
Parking	0	0	0	0	0	0
Other Income	17,427	2,542	14,885	17,570	7,622	9,948
<b>Gross Operating Revenue</b>	<b>886,486</b>	<b>761,275</b>	<b>125,211</b>	<b>2,828,475</b>	<b>2,649,328</b>	<b>179,147</b>
Event Expenses	368,340	291,382	(76,959)	1,351,431	1,131,958	(219,473)
Food and Beverage, Merchandise - U of L Share	7,126	4,049	(3,076)	20,079	15,471	(4,607)
Other Expenses	11,586	7,638	(3,948)	35,101	25,506	(9,595)
<b>Event Operating Expenses</b>	<b>387,052</b>	<b>303,069</b>	<b>(83,983)</b>	<b>1,406,611</b>	<b>1,172,935</b>	<b>(233,676)</b>
<b>Net Revenue</b>	<b>499,434</b>	<b>458,206</b>	<b>41,228</b>	<b>1,421,864</b>	<b>1,476,393</b>	<b>(54,529)</b>
<b>Indirect Expenses</b>						
Administration	323,916	368,162	44,246	1,002,515	1,114,886	112,371
Utilities	107,226	115,575	8,349	265,614	296,611	30,997
Insurance	24,794	35,759	10,965	81,263	107,281	26,018
Management Fee	60,096	60,096	0	180,289	180,288	1
<b>Total Operating Expenses</b>	<b>516,032</b>	<b>579,592</b>	<b>63,560</b>	<b>1,529,682</b>	<b>1,699,066</b>	<b>169,387</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(16,599)</b>	<b>(121,386)</b>	<b>104,787</b>	<b>(107,818)</b>	<b>(222,673)</b>	<b>114,855</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2018-2019  
FOR THE PERIOD ENDING SEPTEMBER 30, 2018  
FOR FISCAL YEAR END JUNE 30TH 2019*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
<b>Event Revenue</b>			
Arena Rent	6,228,363	6,029,000	199,363
Premium Seating	1,333,168	1,466,345	(133,177)
Food and Beverage, Merchandise	2,723,286	2,724,427	(1,141)
Event Revenue	4,619,784	4,413,405	206,379
Parking	22,575	22,575	0
Other Income	40,410	30,500	9,910
<b>Gross Operating Revenue</b>	<b>14,967,585</b>	<b>14,686,252</b>	<b>281,333</b>
Event Expenses	5,619,224	5,207,176	(412,048)
Food and Beverage, Merchandise - U of L Share	613,470	624,816	11,346
Other Expenses	98,608	91,820	(6,788)
<b>Event Operating Expenses</b>	<b>6,331,302</b>	<b>5,923,811</b>	<b>(407,490)</b>
<b>Net Revenue</b>	<b>8,636,283</b>	<b>8,762,441</b>	<b>(126,157)</b>
<b>Indirect Expenses</b>			
Administration	4,528,726	4,615,955	87,229
Utilities	1,205,552	1,236,550	30,998
Insurance	384,987	429,112	44,125
Management Fee	721,157	721,157	(0)
<b>Total Operating Expenses</b>	<b>6,840,422</b>	<b>7,002,775</b>	<b>162,352</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,795,861</b>	<b>1,759,666</b>	<b>36,195</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.