



<b># of Events</b>	<b>Dec-15 <u>Actual</u></b>	<b>Dec-15 <u>Budget</u></b>	<b>Dec-15 <u>Variance</u></b>	<b>YTD <u>Actual</u></b>	<b>YTD <u>Budget</u></b>	<b>YTD <u>Variance</u></b>
Concerts	4	4	0	10	10	0
Family Shows				1	2	(1)
Feld Shows				7	7	0
U of L Men's Basketball	6	6	0	14	14	0
U of L Women's Basketball	4	4	0	5	5	0
U of L Women's Volleyball				12	5	7
Sporting Events				1	1	0
Meetings/Banquets	3	3	0	11	15	(4)
Other Events	1	0	1	8	5	3
<b>Total</b>	<b>18</b>	<b>17</b>	<b>1</b>	<b>69</b>	<b>64</b>	<b>5</b>

**December Ticketed Events**

- TSO
- Zac Brown Band
- Toby Mac
- Kid Rock

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING DECEMBER 31, 2015  
 FISCAL YEAR ENDING JUNE 30, 2016

	<u>Dec-15 Actual</u>	<u>Dec-15 Budget</u>	<u>Dec-15 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	971,115	960,663	10,452	2,919,907	2,810,226	109,681
Premium Seating	142,853	167,500	(24,647)	265,548	397,500	(131,952)
Food and Beverage, Merchandise	799,582	832,070	(32,488)	1,450,266	1,588,782	(138,516)
Event Revenue	639,300	553,838	85,462	1,693,424	1,667,909	25,515
Parking	25,956	7,917	18,039	30,267	47,500	(17,233)
Other Income	2,586	2,833	(248)	13,204	17,000	(3,796)
<b>Gross Operating Revenue</b>	<b>2,581,391</b>	<b>2,524,821</b>	<b>56,571</b>	<b>6,372,615</b>	<b>6,528,917</b>	<b>(156,302)</b>
Event Expenses	751,411	646,420	(104,990)	2,322,582	2,046,670	(275,912)
Food and Beverage, Merchandise - U of L Share	268,223	309,060	40,837	433,032	510,010	76,978
Other Expenses	7,567	8,632	1,065	14,512	22,501	7,989
<b>Event Operating Expenses</b>	<b>1,027,200</b>	<b>964,112</b>	<b>(63,088)</b>	<b>2,770,126</b>	<b>2,579,181</b>	<b>(190,945)</b>
<b>Net Revenue</b>	<b>1,554,191</b>	<b>1,560,709</b>	<b>(6,517)</b>	<b>3,602,489</b>	<b>3,949,736</b>	<b>(347,247)</b>
<b>Indirect Expenses</b>						
Administration	386,823	389,452	2,629	2,077,625	2,243,643	166,018
Utilities	97,048	107,708	10,660	612,908	715,623	102,715
Insurance	28,108	35,064	6,956	204,778	210,392	5,614
Management Fee	41,209	41,827	(618)	247,254	250,962	(3,708)
<b>Total Operating Expenses</b>	<b>553,189</b>	<b>574,051</b>	<b>19,626</b>	<b>3,142,565</b>	<b>3,420,620</b>	<b>270,639</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,001,002</b>	<b>986,658</b>	<b>14,344</b>	<b>459,924</b>	<b>529,116</b>	<b>(69,192)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



<b># of Events</b>	<b>Jan-16 <u>Actual</u></b>	<b>Jan-16 <u>Budget</u></b>	<b>Jan-16 <u>Variance</u></b>	<b>YTD <u>Actual</u></b>	<b>YTD <u>Budget</u></b>	<b>YTD <u>Variance</u></b>
Concerts	1	1	0	11	11	0
Family Shows	1	1	0	2	3	(1)
Feld Shows				7	7	0
U of L Men's Basketball	4	4	0	18	18	0
U of L Women's Basketball	5	5	0	10	10	0
U of L Women's Volleyball				12	5	7
Sporting Events				1	1	0
Meetings/Banquets	1	3	(2)	12	18	(6)
Other Events				8	5	3
<b>Total</b>	<b>12</b>	<b>14</b>	<b>(2)</b>	<b>81</b>	<b>78</b>	<b>3</b>

**January Ticketed Events**

- Madonna
- Harlem Globetrotters

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING JANUARY 31, 2016  
 FISCAL YEAR ENDING JUNE 30, 2016

	<u>Jan-16 Actual</u>	<u>Jan-16 Budget</u>	<u>Jan-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	633,517	579,349	54,168	3,553,424	3,389,575	163,849
Premium Seating	129,643	98,750	30,893	395,191	496,250	(101,059)
Food and Beverage, Merchandise	246,338	349,448	(103,110)	1,696,603	1,938,230	(241,626)
Event Revenue	422,560	353,728	68,832	2,115,984	2,021,637	94,347
Parking	8,652	7,917	735	38,919	55,417	(16,498)
Other Income	204	2,833	(2,630)	13,407	19,833	(6,426)
<b>Gross Operating Revenue</b>	<b>1,440,913</b>	<b>1,392,025</b>	<b>48,888</b>	<b>7,813,528</b>	<b>7,920,942</b>	<b>(107,414)</b>
Event Expenses	487,344	379,308	(108,036)	2,809,926	2,425,978	(383,948)
Food and Beverage, Merchandise - U of L Share	80,966	136,136	55,170	513,998	646,146	132,148
Other Expenses	6,299	5,589	(710)	20,811	28,090	7,279
<b>Event Operating Expenses</b>	<b>574,610</b>	<b>521,033</b>	<b>(53,576)</b>	<b>3,344,735</b>	<b>3,100,214</b>	<b>(244,521)</b>
<b>Net Revenue</b>	<b>866,304</b>	<b>870,992</b>	<b>(4,688)</b>	<b>4,468,793</b>	<b>4,820,728</b>	<b>(351,935)</b>
<b>Indirect Expenses</b>						
Administration	359,650	363,215	3,565	2,437,275	2,606,858	169,583
Utilities	124,199	135,460	11,261	737,107	851,083	113,976
Insurance	27,550	35,064	7,514	232,328	245,456	13,128
Management Fee	41,209	41,827	(618)	288,463	292,789	(4,326)
<b>Total Operating Expenses</b>	<b>552,608</b>	<b>575,566</b>	<b>21,722</b>	<b>3,695,173</b>	<b>3,996,186</b>	<b>292,361</b>
<b>Net Operating Profit * (LOSS)</b>	<b>313,696</b>	<b>295,426</b>	<b>18,270</b>	<b>773,620</b>	<b>824,542</b>	<b>(50,922)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2015-2016  
AS OF THE PERIOD ENDING JANUARY 31, 2016  
FOR FISCAL YEAR END JUNE 30TH 2016*

	<b>2015-2016</b>	<b>2015-2016</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	6,023,738	5,945,001	78,737
Premium Seating	997,936	1,135,000	(137,064)
Food and Beverage, Merchandise	2,680,382	2,943,754	(263,372)
Event Revenue	4,340,210	3,960,170	380,041
Parking	54,752	95,000	(40,248)
Other Income	29,329	34,360	(5,031)
<b>Gross Operating Revenue</b>	<b>14,126,348</b>	<b>14,113,285</b>	<b>13,063</b>
Event Expenses	4,994,764	4,633,438	(361,326)
Food and Beverage, Merchandise - U of L Share	694,608	880,241	185,634
Other Expenses	56,487	64,245	7,758
<b>Event Operating Expenses</b>	<b>5,745,858</b>	<b>5,577,925</b>	<b>(167,934)</b>
<b>Net Revenue</b>	<b>8,380,490</b>	<b>8,535,360</b>	<b>(154,871)</b>
<b>Indirect Expenses</b>			
Administration	4,469,411	4,606,334	136,923
Utilities	1,345,027	1,459,003	113,977
Insurance	407,373	420,776	13,403
Management Fee	494,508	501,926	7,418
<b>Total Operating Expenses</b>	<b>6,716,318</b>	<b>6,988,039</b>	<b>271,721</b>
<b>Net Operating Profit / (Loss)*</b>	<b>1,664,171</b>	<b>1,547,321</b>	<b>116,850</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.