



# of Events	Dec-16 <u>Actual</u>	Dec-16 <u>Budget</u>	Dec-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	0	1	(1)	6	7	(1)
Family Shows				1	1	0
Feld Shows				0	6	(6)
U of L Men's Basketball	5	5	0	13	13	0
U of L Women's Basketball	7	3	4	11	6	5
U of L Women's Volleyball				13	8	5
Sporting Events				1	1	0
Meetings/Banquets	4	3	1	12	16	(4)
Other Events				2	2	0
Total	16	12	4	59	60	(1)

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING DECEMBER 31, 2016
 FISCAL YEAR ENDING JUNE 30, 2017

	<u>Dec-16 Actual</u>	<u>Dec-16 Budget</u>	<u>Dec-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	572,488	607,470	(34,982)	2,128,100	2,309,840	(181,740)
Premium Seating	25,908	82,500	(56,592)	206,527	300,000	(93,473)
Food and Beverage, Merchandise	814,689	635,479	179,210	1,398,061	1,259,051	139,010
Event Revenue	189,907	368,906	(178,999)	1,133,177	1,435,606	(302,429)
Parking	10,660	9,000	1,660	23,452	18,000	5,452
Other Income	4,818	4,467	351	9,558	15,602	(6,044)
Gross Operating Revenue	1,618,470	1,707,822	(89,352)	4,898,876	5,338,099	(439,223)
Event Expenses	284,117	365,771	81,654	1,406,304	1,694,534	288,231
Food and Beverage, Merchandise - U of L Share	303,039	236,914	(66,125)	481,462	443,508	(37,955)
Other Expenses	0	4,670	4,670	8,359	15,849	7,490
Event Operating Expenses	587,156	607,355	20,199	1,896,125	2,153,891	257,766
Net Revenue	1,031,314	1,100,467	(69,153)	3,002,751	3,184,208	(181,457)
Indirect Expenses						
Administration	358,403	411,385	52,982	2,043,346	2,257,424	214,078
Utilities	112,211	130,548	18,337	579,260	691,245	111,985
Insurance	3,838	35,598	31,760	229,996	213,594	(16,402)
Management Fee	58,333	58,333	0	350,000	350,000	0
Total Operating Expenses	532,785	635,864	103,079	3,202,602	3,512,263	309,661
Net Operating Profit * (LOSS)	498,529	464,603	33,927	(199,851)	(328,055)	128,204

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-17 Actual	Jan-17 Budget	Jan-17 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	1	1	0	7	8	(1)
Family Shows	1	1	0	2	2	0
Feld Shows				0	6	(6)
U of L Men's Basketball	4	4	0	17	17	0
U of L Women's Basketball	3	3	0	14	9	5
U of L Women's Volleyball				13	8	5
Sporting Events				1	1	0
Meetings/Banquets	4	3	1	16	19	(3)
Other Events				2	2	0
Total	13	12	1	72	72	0

January Events

- Dierks Bentley
- Harlem Globetrotters

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING JANUARY 31, 2017
 FISCAL YEAR ENDING JUNE 30, 2017

	<u>Jan-17 Actual</u>	<u>Jan-17 Budget</u>	<u>Jan-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	620,411	574,470	45,941	2,748,511	2,884,310	(135,800)
Premium Seating	47,261	82,500	(35,239)	253,789	382,500	(128,711)
Food and Beverage, Merchandise	334,886	275,525	59,361	1,732,947	1,534,576	198,371
Event Revenue	321,377	363,656	(42,279)	1,454,554	1,799,262	(344,708)
Parking	8,528	9,000	(472)	31,980	27,000	4,980
Other Income	12,200	4,467	7,733	21,758	20,069	1,689
Gross Operating Revenue	1,344,663	1,309,618	35,045	6,243,538	6,647,717	(404,179)
Event Expenses	363,875	385,421	21,546	1,770,179	2,079,955	309,777
Food and Beverage, Merchandise - U of L Share	128,708	101,850	(26,858)	610,170	545,358	(64,812)
Other Expenses	1,406	4,670	3,264	9,764	20,519	10,755
Event Operating Expenses	493,988	491,941	(2,047)	2,390,113	2,645,832	255,719
Net Revenue	850,674	817,677	32,997	3,853,425	4,001,885	(148,460)
Indirect Expenses						
Administration	324,272	366,989	42,717	2,367,619	2,624,413	256,794
Utilities	92,176	99,868	7,692	671,436	791,113	119,677
Insurance	26,160	35,598	9,438	256,156	249,192	(6,964)
Management Fee	58,333	58,333	0	408,333	408,333	0
Total Operating Expenses	500,942	560,788	59,847	3,703,544	4,073,051	369,508
Net Operating Profit * (LOSS)	349,732	256,889	92,844	149,881	(71,166)	221,048

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2016-2017
AS OF THE PERIOD ENDING JANUARY 31, 2017
FOR FISCAL YEAR END JUNE 30TH 2017*

	2016-17 Forecast	2016-17 Budget	Variance
Event Revenue			
Arena Rent	5,984,970	6,323,200	(338,230)
Premium Seating	1,154,491	1,090,000	64,491
Food and Beverage, Merchandise	2,653,147	2,778,514	(125,367)
Event Revenue	4,432,122	4,526,918	(94,796)
Parking	45,000	45,000	0
Other Income	28,149	34,000	(5,851)
Gross Operating Revenue	14,297,879	14,797,632	(499,753)
Event Expenses	5,073,033	5,244,900	171,867
Food and Beverage, Merchandise - U of L Share	698,264	717,264	19,000
Other Expenses	63,876	60,566	(3,310)
Event Operating Expenses	5,835,172	6,022,730	187,558
Net Revenue	8,462,706	8,774,902	(312,196)
Indirect Expenses			
Administration	4,448,485	4,645,988	197,503
Utilities	1,268,303	1,382,493	114,190
Insurance	405,968	427,192	21,224
Management Fee	700,000	700,000	0
Total Operating Expenses	6,822,755	7,155,672	332,916
Net Operating Profit * (LOSS)	1,639,951	1,619,230	20,721

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.