



# of Events	Dec-19 Actual	Dec-19 Budget	Dec-19 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	3	0	17	17	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball	4	4	0	11	11	0
U of L Women's Basketball	1	1	0	6	6	0
Sporting Events			0	3	3	0
Meetings/Banquets	1	3	(2)	13	15	(2)
Other Events	1	1	0	1	1	0
Total	10	12	(2)	51	53	(2)

December Events

- Gaither Vocal Band Christmas Homecoming
- Luke Combs
- New Year's Eve Comedy Festival

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING DECEMBER 31, 2019
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Dec-19 Actual</u>	<u>Dec-19 Budget</u>	<u>Dec-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	601,016	569,500	31,516	2,997,505	2,821,500	176,005
Premium Seating	140,434	112,027	28,407	897,677	994,776	(97,099)
Food and Beverage, Merchandise	865,827	783,212	82,615	1,871,780	1,853,475	18,305
Event Revenue	355,169	418,117	(62,948)	2,592,383	2,610,832	(18,449)
Parking	3,490	3,992	(502)	9,790	7,984	1,806
Other Income	50	2,542	(2,492)	3,042	15,248	(12,206)
Gross Operating Revenue	1,965,985	1,889,390	76,595	8,372,177	8,303,815	68,362
Event Expenses	480,986	441,565	(39,421)	3,086,779	2,877,328	(209,450)
Food and Beverage, Merchandise - U of L Share	189,326	168,035	(21,292)	391,157	391,365	208
Other Expenses	12,196	10,983	(1,213)	84,197	92,008	7,811
Event Operating Expenses	682,508	620,583	(61,925)	3,562,132	3,360,701	(201,431)
Net Revenue	1,283,476	1,268,807	14,669	4,810,044	4,943,114	(133,070)
Indirect Expenses						
Administration	374,653	414,099	39,446	2,193,317	2,308,796	115,479
Utilities	105,051	114,826	9,775	572,057	614,269	42,212
Insurance	72,580	37,436	(35,144)	344,982	224,623	(120,359)
Management Fee	60,758	60,998	(240)	364,545	365,988	(1,443)
Total Operating Expenses	613,041	627,359	13,837	3,474,901	3,513,676	35,889
Net Operating Profit * (LOSS)	670,435	641,448	28,987	1,335,143	1,429,438	(94,295)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-19 Actual	Jan-19 Budget	Jan-19 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts			0	17	17	0
Family Shows	2	2	0	2	2	0
Feld Shows			0	0	0	0
U of L Men's Basketball	4	4	0	15	15	0
U of L Women's Basketball	4	4	0	10	10	0
Sporting Events			0	3	3	0
Meetings/Banquets	1	3	(2)	14	18	(4)
Other Events			0	1	1	0
Total	11	13	(2)	62	66	(4)

January Events

- Harlem Globetrotters

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING JANUARY 31, 2020
 FISCAL YEAR ENDING JUNE 30, 2020

	Jan-19 <u>Actual</u>	Jan-19 <u>Budget</u>	Jan-19 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Event Revenue						
Arena Rent	451,701	463,500	(11,799)	3,449,206	3,285,000	164,206
Premium Seating	58,177	57,442	735	955,854	1,052,218	(96,364)
Food and Beverage, Merchandise	252,911	336,418	(83,507)	2,124,691	2,189,893	(65,202)
Event Revenue	163,402	212,717	(49,315)	2,755,785	2,823,549	(67,764)
Parking	3,916	3,992	(76)	13,706	11,976	1,730
Other Income	50	2,542	(2,492)	3,092	17,790	(14,698)
Gross Operating Revenue	930,157	1,076,611	(146,454)	9,302,334	9,380,426	(78,092)
Event Expenses	247,878	250,413	2,535	3,334,657	3,127,741	(206,915)
Food and Beverage, Merchandise - U of L Share	122,742	157,589	34,847	513,899	548,954	35,055
Other Expenses	4,387	4,474	87	88,584	96,482	7,898
Event Operating Expenses	375,007	412,476	37,469	3,937,139	3,773,177	(163,962)
Net Revenue	555,150	664,135	(108,985)	5,365,194	5,607,249	(242,055)
Indirect Expenses						
Administration	414,778	383,824	(30,954)	2,608,096	2,692,620	84,524
Utilities	89,135	89,930	795	661,192	704,199	43,007
Insurance	54,103	37,436	(16,667)	399,085	262,059	(137,026)
Management Fee	60,758	60,998	(240)	425,303	426,986	(1,683)
Total Operating Expenses	618,774	572,188	(47,066)	4,093,675	4,085,864	(11,177)
Net Operating Profit * (LOSS)	(63,623)	91,947	(155,570)	1,271,520	1,521,385	(249,865)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING JANUARY 31, 2020
FOR FISCAL YEAR END JUNE 30TH 2020*

	2019-20	2019-20	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,846,923	5,630,500	216,423
Premium Seating	1,501,378	1,620,821	(119,443)
Food and Beverage, Merchandise	3,033,183	3,151,982	(118,799)
Event Revenue	4,798,925	4,550,518	248,407
Parking	21,690	19,960	1,730
Other Income	13,148	30,500	(17,352)
Gross Operating Revenue	15,215,247	15,004,281	210,967
Event Expenses	5,625,076	5,145,227	(479,849)
Food and Beverage, Merchandise - U of L Share	687,165	810,334	123,169
Other Expenses	153,691	158,558	4,867
Event Operating Expenses	6,465,932	6,114,119	(351,813)
Net Revenue	8,749,315	8,890,161	(140,847)
Indirect Expenses			
Administration	4,587,730	4,755,330	167,600
Utilities	1,160,636	1,228,537	67,901
Insurance	668,034	449,239	(218,795)
Management Fee	729,090	731,976	(2,886)
Total Operating Expenses	7,145,490	7,165,082	13,821
Net Operating Profit * (LOSS)	1,603,825	1,725,079	(121,255)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.