



# of Events	Dec-18 <u>Actual</u>	Dec-18 <u>Budget</u>	Dec-18 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	15	15	0
Family Shows			0	1	1	0
Feld Shows			0			0
U of L Men's Basketball	5	5	0	12	13	(1)
U of L Women's Basketball	4	4	0	6	8	(2)
Sporting Events			0			0
Meetings/Banquets	3	3	0	13	15	(2)
Other Events	1	1	0	8	7	1
Total	14	14	0	55	59	(4)

December Events

- Bob Seger

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING DECEMBER 31, 2018
FISCAL YEAR ENDING JUNE 30, 2019

	<u>Dec-18</u> <u>Actual</u>	<u>Dec-18</u> <u>Budget</u>	<u>Dec-18</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	666,442	659,000	7,442	3,110,842	3,062,700	48,142
Premium Seating	149,671	100,129	49,542	878,516	904,407	(25,891)
Food and Beverage, Merchandise	446,735	311,772	134,963	1,350,293	1,175,573	174,720
Event Revenue	631,234	386,250	244,984	2,950,306	2,460,435	489,871
Parking	4,990	4,515	475	10,978	9,030	1,948
Other Income	1,671	2,542	(871)	21,037	15,248	5,789
Gross Operating Revenue	1,900,742	1,464,208	436,534	8,321,972	7,627,393	694,579
Event Expenses	487,942	439,753	(48,189)	3,243,277	2,750,534	(492,743)
Food and Beverage, Merchandise - U of L Share	177,589	111,351	(66,238)	167,659	272,183	104,524
Other Expenses	12,993	5,668	(7,325)	89,772	55,200	(34,572)
Event Operating Expenses	678,523	556,772	(121,751)	3,500,708	3,077,917	(422,791)
Net Revenue	1,222,219	907,436	314,783	4,821,264	4,549,476	271,788
Indirect Expenses						
Administration	392,379	403,324	10,945	2,157,383	2,255,003	97,620
Utilities	93,789	90,516	(3,273)	558,306	593,218	34,912
Insurance	48,074	35,759	(12,315)	184,543	214,558	30,015
Management Fee	60,096	60,096	0	360,579	360,576	3
Total Operating Expenses	594,339	589,695	(4,643)	3,260,812	3,423,355	162,549
Net Operating Profit * (LOSS)	627,880	317,741	310,139	1,560,453	1,126,121	434,332

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-19 Actual	Jan-19 Budget	Jan-19 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	1	1	0	16	16	0
Family Shows	2	2	0	3	3	0
Feld Shows			0			0
U of L Men's Basketball	4	5	(1)	16	18	(2)
U of L Women's Basketball	5	4	1	11	12	(1)
Sporting Events			0			0
Meetings/Banquets	0	3	(3)	13	18	(5)
Other Events		0	0	8	7	1
Total	12	15	(3)	67	74	(7)

January Events

- Alan Jackson
- Harlem Globetrotters

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JANUARY 31, 2019
FISCAL YEAR ENDING JUNE 30, 2019

	<u>Jan-19 Actual</u>	<u>Jan-19 Budget</u>	<u>Jan-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	496,842	643,200	(146,358)	3,607,684	3,705,900	(98,216)
Premium Seating	76,406	42,799	33,607	954,921	947,206	7,715
Food and Beverage, Merchandise	643,258	706,953	(63,695)	1,993,551	1,882,526	111,025
Event Revenue	251,483	302,480	(50,997)	3,201,789	2,762,915	438,874
Parking	3,992	4,515	(523)	14,970	13,545	1,425
Other Income	9,597	2,542	7,055	30,635	17,790	12,845
Gross Operating Revenue	1,481,579	1,702,489	(220,910)	9,803,551	9,329,882	473,669
Event Expenses	371,942	381,327	9,385	3,615,219	3,131,861	(483,358)
Food and Beverage, Merchandise - U of L Share	179,323	167,553	(11,770)	346,982	439,736	92,754
Other Expenses	10,033	2,423	(7,610)	99,805	57,623	(42,182)
Event Operating Expenses	561,297	551,303	(9,994)	4,062,006	3,629,220	(432,786)
Net Revenue	920,281	1,151,186	(230,905)	5,741,546	5,700,662	40,884
Indirect Expenses						
Administration	388,184	390,725	2,541	2,545,567	2,645,728	100,161
Utilities	125,682	115,575	(10,107)	683,989	708,793	24,804
Insurance	30,625	35,759	5,134	215,169	250,317	35,148
Management Fee	60,096	60,096	0	420,675	420,672	3
Total Operating Expenses	604,588	602,155	(2,432)	3,865,400	4,025,510	160,117
Net Operating Profit * (LOSS)	315,693	549,031	(233,338)	1,876,146	1,675,152	200,994

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2018-2019
FOR THE PERIOD ENDING JANUARY 31, 2019
FOR FISCAL YEAR END JUNE 30TH 2019*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,911,920	6,029,000	(117,080)
Premium Seating	1,470,174	1,466,345	3,829
Food and Beverage, Merchandise	2,893,146	2,724,427	168,719
Event Revenue	5,024,610	4,413,405	611,205
Parking	24,000	22,575	1,425
Other Income	43,308	30,500	12,808
Gross Operating Revenue	15,367,158	14,686,252	680,906
Event Expenses	5,711,644	5,207,176	(504,468)
Food and Beverage, Merchandise - U of L Share	681,405	624,816	(56,589)
Other Expenses	162,193	91,820	(70,374)
Event Operating Expenses	6,555,242	5,923,811	(631,431)
Net Revenue	8,811,915	8,762,441	49,475
Indirect Expenses			
Administration	4,513,937	4,615,955	102,018
Utilities	1,211,745	1,236,550	24,805
Insurance	475,428	429,112	(46,316)
Management Fee	721,158	721,157	1
Total Operating Expenses	6,922,268	7,002,775	80,508
Net Operating Profit * (LOSS)	1,889,647	1,759,666	129,981

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.