



# of Events	Feb-20 Actual	Feb-20 Budget	Feb-20 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	2	1	1	19	18	1
Family Shows		0	0	2	2	0
Feld Shows			0	0	0	0
U of L Men's Basketball	4	5	(1)	19	20	(1)
U of L Women's Basketball	4	4	0	14	14	0
Sporting Events			0	3	3	0
Meetings/Banquets	3	3	0	17	21	(4)
Other Events			0	1	1	0
Total	13	13	0	75	79	(4)

February Events

- Brantley Gilbert
- The Millenium Tour

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING FEBRUARY 29, 2020
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Feb-20</u> <u>Actual</u>	<u>Feb-20</u> <u>Budget</u>	<u>Feb-20</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	608,217	599,000	9,217	4,057,423	3,884,000	173,423
Premium Seating	76,668	84,804	(8,136)	1,032,522	1,137,022	(104,500)
Food and Beverage, Merchandise	376,490	428,852	(52,362)	2,501,181	2,618,745	(117,564)
Event Revenue	288,809	310,967	(22,158)	3,044,594	3,134,516	(89,922)
Parking	3,916	3,992	(76)	17,622	15,968	1,654
Other Income	50	2,542	(2,492)	3,142	20,332	(17,190)
Gross Operating Revenue	1,354,149	1,430,157	(76,008)	10,656,483	10,810,583	(154,100)
Event Expenses	441,803	366,712	(75,091)	3,776,460	3,494,453	(282,007)
Food and Beverage, Merchandise - U of L Share	150,656	189,071	38,415	664,555	738,025	73,469
Other Expenses	6,899	6,379	(520)	95,482	102,861	7,379
Event Operating Expenses	599,358	562,162	(37,196)	4,536,497	4,335,339	(201,158)
Net Revenue	754,791	867,995	(113,204)	6,119,986	6,475,244	(355,258)
Indirect Expenses						
Administration	315,608	374,434	58,826	2,923,704	3,067,054	143,350
Utilities	85,473	114,826	29,353	746,665	819,025	72,361
Insurance	54,103	37,436	(16,667)	453,188	299,495	(153,693)
Management Fee	60,758	60,998	(240)	486,060	487,984	(1,924)
Total Operating Expenses	515,942	587,694	71,271	4,609,617	4,673,558	60,094
Net Operating Profit * (LOSS)	238,849	280,301	(41,452)	1,510,369	1,801,686	(291,317)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Mar-20 Actual	Mar-20 Budget	Mar-20 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	1	3	(2)	20	21	(1)
Family Shows	0	2	(2)	2	4	(2)
Feld Shows			0	0	0	0
U of L Men's Basketball	1	1	0	20	21	(1)
U of L Women's Basketball	1	1	0	15	15	0
Sporting Events	0	2	(2)	3	5	(2)
Meetings/Banquets	1	3	(2)	18	24	(6)
Other Events			0	1	1	0
Total	4	12	(8)	79	91	(12)

March Events

- Lumineers

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING MARCH 31, 2020
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Mar-20 Actual</u>	<u>Mar-20 Budget</u>	<u>Mar-20 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	296,900	611,500	(314,600)	4,354,223	4,495,500	(141,277)
Premium Seating	58,501	140,777	(82,276)	1,091,023	1,277,799	(186,776)
Food and Beverage, Merchandise	115,292	230,304	(115,012)	2,616,472	2,849,049	(232,577)
Event Revenue	137,735	487,917	(350,182)	3,182,329	3,622,433	(440,104)
Parking	979	3,992	(3,013)	18,601	19,960	(1,359)
Other Income	11,640	2,542	9,098	14,782	22,874	(8,092)
Gross Operating Revenue	621,047	1,477,032	(855,985)	11,277,430	12,287,615	(1,010,185)
Event Expenses	246,997	551,984	304,987	4,023,457	4,046,437	22,980
Food and Beverage, Merchandise - U of L Share	(6,397)	53,830	60,227	658,158	791,855	133,696
Other Expenses	4,936	15,236	10,300	100,418	118,097	17,679
Event Operating Expenses	245,536	621,050	375,514	4,782,033	4,956,389	174,356
Net Revenue	375,511	855,982	(480,471)	6,495,397	7,331,226	(835,829)
Indirect Expenses						
Administration	368,018	378,184	10,166	3,291,722	3,445,238	153,516
Utilities	89,644	89,930	286	836,309	908,955	72,646
Insurance	102,691	37,436	(65,255)	555,878	336,931	(218,947)
Management Fee	60,758	60,998	(240)	546,818	548,982	2,164
Total Operating Expenses	621,111	566,548	(55,044)	5,230,727	5,240,106	9,379
Net Operating Profit * (LOSS)	(245,600)	289,434	(535,034)	1,264,669	2,091,120	(826,451)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING MARCH 31, 2020
FOR FISCAL YEAR END JUNE 30TH 2020*

	<u>2019-20</u> <u>Forecast</u>	<u>2019-20</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	4,354,223	5,630,500	(1,276,277)
Premium Seating	1,091,023	1,620,821	(529,798)
Food and Beverage, Merchandise	2,616,472	3,151,982	(535,510)
Event Revenue	3,182,329	4,550,518	(1,368,189)
Parking	18,601	19,960	(1,359)
Other Income	14,782	30,500	(15,718)
Gross Operating Revenue	11,277,430	15,004,281	(3,726,851)
Event Expenses	4,011,966	5,145,227	1,133,261
Food and Beverage, Merchandise - U of L Share	656,511	810,334	153,823
Other Expenses	100,417	158,558	58,141
Event Operating Expenses	4,768,894	6,114,119	1,345,225
Net Revenue	6,508,536	8,890,161	(2,381,626)
Indirect Expenses			
Administration	4,261,439	4,755,330	493,891
Utilities	994,892	1,228,537	233,646
Insurance	716,621	449,239	(267,383)
Management Fee	729,090	731,976	2,886
Total Operating Expenses	6,702,042	7,165,082	463,040
Net Operating Profit * (LOSS)	(193,507)	1,725,079	(1,918,586)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.