



<b># of Events</b>	<b>Feb-19 Actual</b>	<b>Feb-19 Budget</b>	<b>Feb-19 Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>
Concerts	3	3	0	19	19	0
Family Shows			0	3	3	0
Feld Shows			0			0
U of L Men's Basketball	4	4	0	20	22	(2)
U of L Women's Basketball	4	5	(1)	15	17	(2)
Sporting Events			0			0
Meetings/Banquets	2	3	(1)	15	21	(6)
Other Events			0	8	7	1
<b>Total</b>	<b>13</b>	<b>15</b>	<b>(2)</b>	<b>80</b>	<b>89</b>	<b>(9)</b>

**February Events**

- Cher
- Mike Epps
- Valentine's Love Jam

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING FEBRUARY 28, 2019  
 FISCAL YEAR ENDING JUNE 30, 2019

	<u>Feb-19 Actual</u>	<u>Feb-19 Budget</u>	<u>Feb-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	605,851	735,700	(129,849)	4,213,536	4,441,600	(228,064)
Premium Seating	110,456	137,841	(27,385)	1,065,377	1,085,047	(19,670)
Food and Beverage, Merchandise	377,809	303,340	74,469	2,371,360	2,185,866	185,494
Event Revenue	397,192	469,485	(72,293)	3,598,982	3,232,400	366,582
Parking	3,992	4,515	(523)	18,962	18,060	902
Other Income	2,010	2,542	(532)	32,644	20,332	12,312
<b>Gross Operating Revenue</b>	<b>1,497,310</b>	<b>1,653,423</b>	<b>(156,113)</b>	<b>11,300,861</b>	<b>10,983,305</b>	<b>317,556</b>
Event Expenses	473,151	609,121	135,970	4,088,371	3,740,982	(347,389)
Food and Beverage, Merchandise - U of L Share	157,957	96,163	(61,794)	504,939	535,899	30,960
Other Expenses	10,832	7,802	(3,030)	110,637	65,425	(45,212)
<b>Event Operating Expenses</b>	<b>641,941</b>	<b>713,086</b>	<b>71,145</b>	<b>4,703,947</b>	<b>4,342,306</b>	<b>(361,641)</b>
<b>Net Revenue</b>	<b>855,369</b>	<b>940,337</b>	<b>(84,968)</b>	<b>6,596,915</b>	<b>6,640,999</b>	<b>(44,085)</b>
<b>Indirect Expenses</b>						
Administration	334,143	364,299	30,156	2,879,711	3,010,027	130,316
Utilities	93,729	90,516	(3,213)	777,718	799,309	21,591
Insurance	35,038	35,759	721	250,207	286,076	35,869
Management Fee	60,096	60,096	0	480,772	480,768	4
<b>Total Operating Expenses</b>	<b>523,007</b>	<b>550,670</b>	<b>27,664</b>	<b>4,388,407</b>	<b>4,576,180</b>	<b>187,780</b>
<b>Net Operating Profit * (LOSS)</b>	<b>332,362</b>	<b>389,667</b>	<b>(57,305)</b>	<b>2,208,507</b>	<b>2,064,819</b>	<b>143,688</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



<b># of Events</b>	<b>Mar-19 Actual</b>	<b>Mar-19 Budget</b>	<b>Mar-19 Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>
Concerts	4	4	0	23	23	0
Family Shows	2		2	5	3	2
Feld Shows			0			0
U of L Men's Basketball	1	1	0	21	23	(2)
U of L Women's Basketball			0	15	17	(2)
Sporting Events	4	2	2	4	2	2
Meetings/Banquets	2	3	(1)	17	24	(7)
Other Events			0	8	7	1
<b>Total</b>	<b>13</b>	<b>10</b>	<b>3</b>	<b>93</b>	<b>99</b>	<b>(6)</b>

**March Events**

- Blake Shelton
- Kiss
- Weezer
- Metallica
- NCAA Men's Basketball Regional
- NCAA Women's Basketball 1st and 2nd Rounds

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING MARCH 31, 2019  
 FISCAL YEAR ENDING JUNE 30, 2019

	<u>Mar-19 Actual</u>	<u>Mar-19 Budget</u>	<u>Mar-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	1,165,414	976,200	189,214	5,378,950	5,417,800	(38,850)
Premium Seating	288,893	259,362	29,531	1,354,270	1,344,409	9,861
Food and Beverage, Merchandise	608,167	399,199	208,968	2,979,528	2,585,065	394,463
Event Revenue	1,054,683	773,734	280,949	4,653,665	4,006,134	647,531
Parking	998	4,515	(3,517)	19,960	22,575	(2,615)
Other Income	6,008	2,542	3,466	38,652	22,874	15,778
<b>Gross Operating Revenue</b>	<b>3,124,163</b>	<b>2,415,552</b>	<b>708,611</b>	<b>14,425,024</b>	<b>13,398,857</b>	<b>1,026,167</b>
Event Expenses	1,245,369	894,815	(350,554)	5,333,740	4,652,332	(681,408)
Food and Beverage, Merchandise - U of L Share	134,449	80,735	(53,714)	639,388	600,099	(39,289)
Other Expenses	33,349	14,681	(18,668)	143,986	80,106	(63,880)
<b>Event Operating Expenses</b>	<b>1,413,167</b>	<b>990,231</b>	<b>(422,936)</b>	<b>6,117,113</b>	<b>5,332,537</b>	<b>(784,576)</b>
<b>Net Revenue</b>	<b>1,710,997</b>	<b>1,425,321</b>	<b>285,676</b>	<b>8,307,911</b>	<b>8,066,320</b>	<b>241,591</b>
<b>Indirect Expenses</b>						
Administration	375,034	368,162	(6,872)	3,254,744	3,378,189	123,445
Utilities	105,066	115,575	10,509	882,784	914,884	32,100
Insurance	887	35,759	34,872	251,094	321,835	70,741
Management Fee	60,096	60,096	0	540,868	540,864	4
<b>Total Operating Expenses</b>	<b>541,083</b>	<b>579,592</b>	<b>38,510</b>	<b>4,929,490</b>	<b>5,155,772</b>	<b>226,290</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,169,914</b>	<b>845,729</b>	<b>324,185</b>	<b>3,378,421</b>	<b>2,910,548</b>	<b>467,873</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2018-2019  
FOR THE PERIOD ENDING MARCH 31, 2019  
FOR FISCAL YEAR END JUNE 30TH 2019*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
<b>Event Revenue</b>			
Arena Rent	6,263,557	6,029,000	234,557
Premium Seating	1,589,040	1,466,345	122,695
Food and Beverage, Merchandise	3,304,665	2,724,427	580,238
Event Revenue	5,406,726	4,413,405	993,321
Parking	19,960	22,575	(2,615)
Other Income	45,307	30,500	14,807
<b>Gross Operating Revenue</b>	<b>16,629,255</b>	<b>14,686,252</b>	<b>1,943,003</b>
Event Expenses	6,284,537	5,207,176	(1,077,361)
Food and Beverage, Merchandise - U of L Share	786,085	624,816	(161,269)
Other Expenses	170,363	91,820	(78,543)
<b>Event Operating Expenses</b>	<b>7,240,985</b>	<b>5,923,812</b>	<b>(1,317,173)</b>
<b>Net Revenue</b>	<b>9,388,270</b>	<b>8,762,440</b>	<b>625,830</b>
<b>Indirect Expenses</b>			
Administration	4,752,839	4,615,955	(136,884)
Utilities	1,204,448	1,236,550	32,102
Insurance	514,621	429,112	(85,509)
Management Fee	721,158	721,157	1
<b>Total Operating Expenses</b>	<b>7,193,066</b>	<b>7,002,774</b>	<b>(190,290)</b>
<b>Net Operating Profit * (LOSS)</b>	<b>2,195,204</b>	<b>1,759,666</b>	<b>435,538</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.