



# of Events	Feb-18 Actual	Feb-18 Budget	Feb-18 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	1	2	(1)	14	19	(5)
Family Shows				3	2	1
Feld Shows						
U of L Men's Basketball	4	3	1	22	20	2
U of L Women's Basketball	3	4	(1)	17	16	1
Sporting Events						
Meetings/Banquets	3	3	0	21	22	(1)
Other Events				3	2	1
Total	11	12	(1)	80	81	(1)

February Events

- Luke Bryan

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING FEBRUARY 28, 2018
FISCAL YEAR ENDING JUNE 30, 2018*

	Feb-18 Actual	Feb-18 Budget	Feb-18 Variance	YTD Actual	YTD Budget	YTD Variance
Event Revenue						
Arena Rent	471,410	466,570	4,840	3,873,515	3,965,380	(91,865)
Premium Seating	86,793	38,312	48,481	856,403	795,441	60,962
Food and Beverage, Merchandise	283,832	196,814	87,018	2,271,837	2,281,435	(9,598)
Event Revenue	325,023	200,450	124,573	3,516,035	2,955,906	560,129
Parking	4,300	8,000	(3,700)	21,500	32,000	(10,500)
Other Income	2,125	4,467	(2,342)	13,165	24,536	(11,371)
Gross Operating Revenue	1,173,482	914,613	258,869	10,552,454	10,054,698	497,756
Event Expenses	351,898	286,570	(65,329)	3,435,174	3,200,179	(234,995)
Food and Beverage, Merchandise - U of L Share	115,026	80,189	(34,836)	596,356	622,635	26,279
Other Expenses	4,921	2,430	(2,491)	47,862	45,474	(2,388)
Event Operating Expenses	471,845	369,189	(102,656)	4,079,393	3,868,288	(211,105)
Net Revenue	701,637	545,424	156,213	6,473,062	6,186,410	286,652
Indirect Expenses						
Administration	332,928	355,642	22,714	2,907,647	2,913,005	5,358
Utilities	88,933	90,828	1,895	810,105	815,538	5,433
Insurance	29,768	36,915	7,147	204,697	295,320	90,623
Management Fee	59,208	59,208	0	473,667	473,664	3
Total Operating Expenses	510,837	542,593	31,756	4,396,116	4,497,527	101,416
Net Operating Profit * (LOSS)	190,800	2,831	187,969	2,076,946	1,688,883	388,063

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Mar-18 Actual	Mar-18 Budget	Mar-18 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	4	(1)	17	23	(6)
Family Shows				3	2	1
Feld Shows						
U of L Men's Basketball	1	1	0	23	21	2
U of L Women's Basketball	0	2	(2)	17	18	(1)
Sporting Events	5	0	5	5	0	5
Meetings/Banquets	2	3	(1)	23	25	(2)
Other Events	0	1	(1)	3	3	0
Total	11	11	0	91	92	(1)

March Events

- Platinum Comedy Tour
- Brad Paisley
- P!nk
- NCAA Women's Basketball Tournament
- NCAA Men's NIT Tournament

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING MARCH 31, 2018
FISCAL YEAR ENDING JUNE 30, 2018

	Mar-18	Mar-18	Mar-18	YTD	YTD	YTD
	Actual	Budget	Variance	Actual	Budget	Variance
Event Revenue						
Arena Rent	540,907	621,170	(80,263)	4,414,422	4,586,550	(172,128)
Premium Seating	178,287	193,312	(15,025)	1,034,690	988,753	45,937
Food and Beverage, Merchandise	312,018	286,352	25,666	2,583,855	2,567,787	16,068
Event Revenue	594,923	613,070	(18,147)	4,110,957	3,568,976	541,981
Parking	1,075	8,000	(6,925)	22,575	40,000	(17,425)
Other Income	3,303	4,467	(1,164)	16,468	29,003	(12,535)
Gross Operating Revenue	1,630,512	1,726,371	(95,859)	12,182,967	11,781,069	401,898
Event Expenses	541,280	624,421	83,140	3,976,455	3,824,600	(151,855)
Food and Beverage, Merchandise - U of L Share	96,640	46,530	(50,110)	692,996	669,165	(23,831)
Other Expenses	10,092	10,495	403	57,954	55,969	(1,985)
Event Operating Expenses	648,012	681,446	33,434	4,727,405	4,549,734	(177,671)
Net Revenue	982,500	1,044,925	(62,425)	7,455,562	7,231,335	224,227
Indirect Expenses						
Administration	380,068	364,944	(15,124)	3,287,715	3,277,949	(9,766)
Utilities	115,702	120,466	4,764	925,807	936,004	10,197
Insurance	42,900	36,915	(5,985)	247,597	332,235	84,638
Management Fee	59,208	59,208	0	532,875	532,872	3
Total Operating Expenses	597,879	581,533	(16,346)	4,993,995	5,079,060	85,071
Net Operating Profit * (LOSS)	384,621	463,392	(78,771)	2,461,567	2,152,275	309,292

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2017-2018
 FOR THE PERIOD ENDING MARCH 31, 2018
 FOR FISCAL YEAR END JUNE 30TH 2018

	2017-18	2017-18	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,509,845	5,634,500	(124,655)
Premium Seating	1,094,303	1,115,000	(20,697)
Food and Beverage, Merchandise	2,763,539	2,911,147	(147,609)
Event Revenue	4,611,038	4,352,035	259,003
Parking	22,575	40,000	(17,425)
Other Income	16,258	34,000	(17,742)
Gross Operating Revenue	14,017,557	14,086,682	(69,125)
Event Expenses	4,696,697	4,733,613	36,916
Food and Beverage, Merchandise - U of L Share	732,339	684,935	(47,404)
Other Expenses	61,100	63,114	2,014
Event Operating Expenses	5,490,136	5,481,662	(8,474)
Net Revenue	8,527,421	8,605,020	(77,599)
Indirect Expenses			
Administration	4,509,974	4,504,912	(5,062)
Utilities	1,212,303	1,267,771	55,468
Insurance	357,927	442,975	85,047
Management Fee	710,500	710,500	(0)
Total Operating Expenses	6,790,705	6,926,159	135,454
Net Operating Profit * (LOSS)	1,736,716	1,678,862	57,855

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.