



# of Events	June-15 <u>Actual</u>	June-15 <u>Budget</u>	June-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	5	4	1	28	25	3
Family Shows				2	5	(3)
Feld Shows	0	1	(1)	13	14	(1)
U of L Men's Basketball				23	24	(1)
U of L Women's Basketball				18	18	0
U of L Women's Volleyball				7	8	(1)
Sporting Events				7	4	3
Meetings/Banquets	1	2	(1)	25	30	(5)
Other Events	0	2	(2)	10	9	1
Total	6	9	(3)	133	137	(4)

June Ticketed Events

- Taylor Swift
- Barry Manilow
- New Kids on the Block
- Urban Music Festival
- Imagine Dragons

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2015
FISCAL YEAR ENDING JUNE 30, 2015*

	<u>June-15 Actual</u>	<u>June-15 Budget</u>	<u>June-15 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	577,663	580,480	(2,817)	6,442,841	5,940,958	501,883
Premium Seating	199,687	220,000	(20,313)	1,126,208	1,115,000	11,208
Food and Beverage, Merchandise	117,090	242,186	(125,096)	2,970,410	2,826,501	143,909
Event Revenue	443,220	543,838	(100,618)	3,993,479	3,705,131	288,348
Parking	0	7,917	(7,917)	76,341	95,000	(18,659)
Other Income	93,153	50,167	42,986	410,013	243,000	167,013
Gross Operating Revenue	1,430,813	1,644,588	(213,775)	15,019,293	13,925,590	1,093,702
Event Expenses	521,792	587,355	65,563	5,038,522	4,262,153	(776,369)
Food and Beverage, Merchandise - U of L Share	8,985	17,168	8,183	931,879	784,473	(147,406)
Other Expenses	11,303	13,200	1,897	66,765	66,900	135
Event Operating Expenses	542,080	617,723	75,643	6,037,165	5,113,526	(923,639)
Net Revenue	888,733	1,026,865	(138,132)	8,982,127	8,812,065	170,063
Indirect Expenses						
Administration	663,814	534,205	(129,609)	4,558,818	4,962,520	403,702
Utilities	97,768	100,976	3,208	1,423,507	1,373,873	(49,634)
Insurance	94,876	34,224	(60,652)	478,875	410,688	(68,187)
Management Fee	41,209	41,209	0	494,508	494,508	0
Total Operating Expenses	897,667	710,614	(187,053)	6,955,708	7,241,589	285,882
Net Operating Profit * (LOSS)	(8,933)	316,251	(325,184)	2,026,420	1,570,475	455,944

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	July-15 <u>Actual</u>	July-15 <u>Budget</u>	July-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	1	1	0
Family Shows						0
Feld Shows						0
U of L Men's Basketball						0
U of L Women's Basketball						0
U of L Women's Volleyball						0
Sporting Events						0
Meetings/Banquets						0
Other Events	2	2	0	2	2	0
Total	3	3	0	3	3	0

July Ticketed Events

- Ariana Grande
- Church of Nazarene Youth Convention

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JULY 31, 2015*

	July-15 Actual	July-15 Budget	July-15 Variance
Event Revenue			
Arena Rent	179,997	171,240	8,757
Premium Seating	10,646	15,000	(4,355)
Food and Beverage, Merchandise	135,296	47,306	87,990
Event Revenue	59,759	94,687	(34,928)
Parking	0	7,917	(7,917)
Other Income	50	2,833	(2,783)
Gross Operating Revenue	385,747	338,983	46,764
Event Expenses	130,560	132,139	1,579
Food and Beverage, Merchandise - U of L Share	3,799	1,925	(1,874)
Other Expenses	603	850	247
Event Operating Expenses	134,962	134,914	(48)
Net Revenue	250,785	204,069	46,717
Indirect Expenses			
Administration	343,308	373,085	29,777
Utilities	119,692	121,579	1,887
Insurance	26,523	35,072	8,549
Management Fee	41,209	41,827	(618)
Total Operating Expenses	530,733	571,563	39,594
Net Operating Profit * (LOSS)	(279,947)	(367,495)	87,547

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2015-2016
 AS OF THE PERIOD ENDING JULY 31, 2015
 FOR FISCAL YEAR END JUNE 30TH 2015

	2015-2016	2015-2016	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,933,990	5,945,001	(11,011)
Premium Seating	1,057,727	1,135,000	(77,273)
Food and Beverage, Merchandise	3,070,498	2,943,754	126,744
Event Revenue	3,757,038	3,639,690	117,349
Parking	95,001	95,000	1
Other Income	382,326	354,840	27,486
Gross Operating Revenue	<u>14,296,580</u>	<u>14,113,285</u>	<u>183,295</u>
Event Expenses	4,860,649	4,633,438	(227,211)
Food and Beverage, Merchandise - U of L Share	881,158	880,241	(917)
Other Expenses	59,871	64,245	4,374
Event Operating Expenses	<u>5,801,679</u>	<u>5,577,925</u>	<u>(223,754)</u>
Net Revenue	<u>8,494,901</u>	<u>8,535,360</u>	<u>(40,459)</u>
Indirect Expenses			
Administration	4,575,913	4,606,334	30,421
Utilities	1,457,116	1,459,003	1,887
Insurance	412,227	420,776	8,549
Management Fee	494,508	501,926	7,418
Total Operating Expenses	<u>6,939,764</u>	<u>6,988,039</u>	<u>48,275</u>
Net Operating Profit / (Loss)*	1,555,137	1,547,321	7,816

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.