



<b># of Events</b>	<b>June-17</b>	<b>June-17</b>	<b>June-17</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>
	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
Concerts	1	2	(1)	22	28	(6)
Family Shows	0	1	(1)	3	4	(1)
Feld Shows				6	13	(7)
U of L Men's Basketball				21	23	(2)
U of L Women's Basketball				19	14	5
U of L Women's Volleyball				13	8	5
Sporting Events				3	1	2
Meetings/Banquets	4	1	3	28	30	(2)
Other Events			0	6	8	(2)
<b>Total</b>	<b>5</b>	<b>4</b>	<b>1</b>	<b>121</b>	<b>129</b>	<b>(8)</b>

**June Events**

- Journey

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING JUNE 30, 2017  
FISCAL YEAR ENDING JUNE 30, 2017*

	<u>June-17 Actual</u>	<u>June-17 Budget</u>	<u>June-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	108,601	265,490	(156,889)	5,161,016	6,323,200	(1,162,184)
Premium Seating	52,553	50,000	2,553	748,826	1,090,000	(341,174)
Food and Beverage, Merchandise	77,909	74,403	3,506	2,871,574	2,778,515	93,059
Event Revenue	191,150	206,563	(15,413)	3,855,821	4,526,919	(671,098)
Parking	0	0	0	40,508	45,000	(4,492)
Other Income	17,191	1,667	15,524	42,243	34,004	8,239
<b>Gross Operating Revenue</b>	<b>447,404</b>	<b>598,123</b>	<b>(150,719)</b>	<b>12,719,988</b>	<b>14,797,638</b>	<b>(2,077,650)</b>
Event Expenses	77,993	268,041	190,048	3,973,314	5,212,623	1,239,308
Food and Beverage, Merchandise - U of L Share	22,189	4,111	(18,078)	834,362	749,545	(84,817)
Other Expenses	2,400	2,830	430	35,420	60,566	25,146
<b>Event Operating Expenses</b>	<b>102,583</b>	<b>274,982</b>	<b>172,399</b>	<b>4,843,097</b>	<b>6,022,734</b>	<b>1,179,637</b>
<b>Net Revenue</b>	<b>344,821</b>	<b>323,141</b>	<b>21,680</b>	<b>7,876,892</b>	<b>8,774,904</b>	<b>(898,012)</b>
<b>Indirect Expenses</b>						
Administration	523,407	525,772	2,365	4,239,463	4,645,988	406,525
Utilities	113,103	99,868	(13,235)	1,154,382	1,382,493	228,111
Insurance	162,291	35,608	(126,683)	531,199	427,192	(104,007)
Management Fee	(189,820)	58,333	(248,153)	451,847	700,000	(248,153)
<b>Total Operating Expenses</b>	<b>608,981</b>	<b>719,581</b>	<b>(385,706)</b>	<b>6,376,892</b>	<b>7,155,673</b>	<b>282,476</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(264,161)</b>	<b>(396,440)</b>	<b>132,280</b>	<b>1,500,000</b>	<b>1,619,231</b>	<b>(119,231)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	July-17 <u>Actual</u>	July-17 <u>Budget</u>	July-17 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts						
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball						
Sporting Events						
Meetings/Banquets	4	1	3	4	1	3
Other Events	2	1	1	2	1	1
<b>Total</b>	<b>6</b>	<b>2</b>	<b>4</b>	<b>6</b>	<b>2</b>	<b>4</b>

**July Events**

- Free Will Baptists Convention

*AEG MANAGEMENT LOUISVILLE LLC*  
*INCOME STATEMENT*  
*FOR THE PERIOD ENDING JULY 31, 2017*  
*FISCAL YEAR ENDING JUNE 30, 2018*

	<u>July-17</u> <u>Actual</u>	<u>July-17</u> <u>Budget</u>	<u>July-17</u> <u>Variance</u>
<b>Event Revenue</b>			
Arena Rent	94,758	65,490	29,268
Premium Seating	3,333	10,417	(7,084)
Food and Beverage, Merchandise	473	24,295	(23,822)
Event Revenue	11,250	38,100	(26,850)
Parking	0	0	0
Other Income	123	1,667	(1,544)
<b>Gross Operating Revenue</b>	<b>109,936</b>	<b>139,969</b>	<b>(30,033)</b>
Event Expenses	39,035	27,240	(11,795)
Food and Beverage, Merchandise - U of L Share	231	825	594
Other Expenses	189	590	401
<b>Event Operating Expenses</b>	<b>39,454</b>	<b>28,655</b>	<b>(10,799)</b>
<b>Net Revenue</b>	<b>70,482</b>	<b>111,314</b>	<b>(40,832)</b>
<b>Indirect Expenses</b>			
Administration	332,313	363,367	31,054
Utilities	78,275	90,828	12,553
Insurance	31,049	36,915	5,866
Management Fee	59,208	59,208	0
<b>Total Operating Expenses</b>	<b>500,845</b>	<b>550,318</b>	<b>49,473</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(430,364)</b>	<b>(439,004)</b>	<b>8,640</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

AEG MANAGEMENT LOUISVILLE LLC  
 ROLLING FORECAST FISCAL YEAR 2017-2018  
 AS OF THE PERIOD ENDING JULY 31, 2017  
 FOR FISCAL YEAR END JUNE 30TH 2018

	<b>2017-18</b>	<b>2017-18</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	7,976,069	5,634,500	2,341,569
Premium Seating	990,317	1,115,000	(124,683)
Food and Beverage, Merchandise	2,904,974	2,911,147	(6,174)
Event Revenue	4,546,523	4,352,035	194,488
Parking	40,000	40,000	0
Other Income	32,456	34,000	(1,544)
<b>Gross Operating Revenue</b>	<b>16,490,338</b>	<b>14,086,682</b>	<b>2,403,655</b>
Event Expenses	4,891,948	4,853,613	(38,335)
Food and Beverage, Merchandise - U of L Share	561,600	564,935	3,336
Other Expenses	56,056	63,114	7,058
<b>Event Operating Expenses</b>	<b>5,509,604</b>	<b>5,481,662</b>	<b>(27,941)</b>
<b>Net Revenue</b>	<b>10,980,734</b>	<b>8,605,020</b>	<b>2,375,714</b>
<b>Indirect Expenses</b>			
Administration	4,463,860	4,504,912	41,053
Utilities	1,255,218	1,267,771	12,553
Insurance	437,109	442,975	5,866
Management Fee	710,500	710,500	(0)
<b>Total Operating Expenses</b>	<b>6,866,687</b>	<b>6,926,159</b>	<b>59,472</b>
<b>Net Operating Profit * (LOSS)</b>	<b>4,114,047</b>	<b>1,678,862</b>	<b>2,435,185</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.