



# of Events	June-17	June-17	June-17	YTD	YTD	YTD
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Concerts	1	2	(1)	22	28	(6)
Family Shows	0	1	(1)	3	4	(1)
Feld Shows				6	13	(7)
U of L Men's Basketball				21	23	(2)
U of L Women's Basketball				19	14	5
U of L Women's Volleyball				13	8	5
Sporting Events				3	1	2
Meetings/Banquets	4	1	3	28	30	(2)
Other Events			0	6	8	(2)
Total	5	4	1	121	129	(8)

June Events

- Journey

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2017
FISCAL YEAR ENDING JUNE 30, 2017*

	<u>June-17 Actual</u>	<u>June-17 Budget</u>	<u>June-17 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	108,601	265,490	(156,889)	5,161,016	6,323,200	(1,162,184)
Premium Seating	52,553	50,000	2,553	748,826	1,090,000	(341,174)
Food and Beverage, Merchandise	77,909	74,403	3,506	2,871,574	2,778,515	93,059
Event Revenue	191,150	206,563	(15,413)	3,855,821	4,526,919	(671,098)
Parking	0	0	0	40,508	45,000	(4,492)
Other Income	17,191	1,667	15,524	42,243	34,004	8,239
Gross Operating Revenue	447,404	598,123	(150,719)	12,719,988	14,797,638	(2,077,650)
Event Expenses	77,993	268,041	190,048	3,973,314	5,212,623	1,239,308
Food and Beverage, Merchandise - U of L Share	22,189	4,111	(18,078)	834,362	749,545	(84,817)
Other Expenses	2,400	2,830	430	35,420	60,566	25,146
Event Operating Expenses	102,583	274,982	172,399	4,843,097	6,022,734	1,179,637
Net Revenue	344,821	323,141	21,680	7,876,892	8,774,904	(898,012)
Indirect Expenses						
Administration	523,407	525,772	2,365	4,239,463	4,645,988	406,525
Utilities	113,103	99,868	(13,235)	1,154,382	1,382,493	228,111
Insurance	162,291	35,608	(126,683)	531,199	427,192	(104,007)
Management Fee	(189,820)	58,333	(248,153)	451,847	700,000	(248,153)
Total Operating Expenses	608,981	719,581	(385,706)	6,376,892	7,155,673	282,476
Net Operating Profit * (LOSS)	(264,161)	(396,440)	132,280	1,500,000	1,619,231	(119,231)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	July-17 <u>Actual</u>	July-17 <u>Budget</u>	July-17 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts						
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball						
Sporting Events						
Meetings/Banquets	4	1	3	4	1	3
Other Events	2	1	1	2	1	1
Total	6	2	4	6	2	4

July Events

- Free Will Baptists Convention

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JULY 31, 2017
FISCAL YEAR ENDING JUNE 30, 2018

	<u>July-17</u> <u>Actual</u>	<u>July-17</u> <u>Budget</u>	<u>July-17</u> <u>Variance</u>
Event Revenue			
Arena Rent	94,758	65,490	29,268
Premium Seating	3,333	10,417	(7,084)
Food and Beverage, Merchandise	473	24,295	(23,822)
Event Revenue	11,250	38,100	(26,850)
Parking	0	0	0
Other Income	123	1,667	(1,544)
Gross Operating Revenue	109,936	139,969	(30,033)
Event Expenses	39,035	27,240	(11,795)
Food and Beverage, Merchandise - U of L Share	231	825	594
Other Expenses	189	590	401
Event Operating Expenses	39,454	28,655	(10,799)
Net Revenue	70,482	111,314	(40,832)
Indirect Expenses			
Administration	332,313	363,367	31,054
Utilities	78,275	90,828	12,553
Insurance	31,049	36,915	5,866
Management Fee	59,208	59,208	0
Total Operating Expenses	500,845	550,318	49,473
Net Operating Profit * (LOSS)	(430,364)	(439,004)	8,640

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2017-2018
 AS OF THE PERIOD ENDING JULY 31, 2017
 FOR FISCAL YEAR END JUNE 30TH 2018

	2017-18	2017-18	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	7,976,069	5,634,500	2,341,569
Premium Seating	990,317	1,115,000	(124,683)
Food and Beverage, Merchandise	2,904,974	2,911,147	(6,174)
Event Revenue	4,546,523	4,352,035	194,488
Parking	40,000	40,000	0
Other Income	32,456	34,000	(1,544)
Gross Operating Revenue	16,490,338	14,086,682	2,403,655
Event Expenses	4,891,948	4,853,613	(38,335)
Food and Beverage, Merchandise - U of L Share	561,600	564,935	3,336
Other Expenses	56,056	63,114	7,058
Event Operating Expenses	5,509,604	5,481,662	(27,941)
Net Revenue	10,980,734	8,605,020	2,375,714
Indirect Expenses			
Administration	4,463,860	4,504,912	41,053
Utilities	1,255,218	1,267,771	12,553
Insurance	437,109	442,975	5,866
Management Fee	710,500	710,500	(0)
Total Operating Expenses	6,866,687	6,926,159	59,472
Net Operating Profit * (LOSS)	4,114,047	1,678,862	2,435,185

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.