



# of Events	June-20	June-20	June-20	YTD	YTD	YTD
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Concerts	0	1	(1)	20	25	(5)
Family Shows			0	2	6	(4)
Feld Shows			0	0	5	(5)
U of L Men's Basketball			0	20	21	(1)
U of L Women's Basketball			0	15	15	0
Sporting Events			0	3	5	(2)
Meetings/Banquets	0	2	(2)	18	30	(12)
Other Events			0	1	7	(6)
Total Revenue Producing Events	0	3	(3)	79	114	(35)
Community Engagement Events			0	4	0	4
Total Events	0	3	(3)	83	114	(31)

June Events

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2020
FISCAL YEAR ENDING JUNE 30, 2020

	<u>June-20</u> <u>Actual</u>	<u>June-20</u> <u>Budget</u>	<u>June-20</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	0	83,000	(83,000)	4,354,496	5,630,500	(1,276,004)
Premium Seating	0	67,054	(67,054)	1,091,023	1,620,822	(529,799)
Food and Beverage, Merchandise	0	58,003	(58,003)	2,616,472	3,151,981	(535,509)
Event Revenue	0	110,092	(110,092)	3,182,330	4,550,522	(1,368,192)
Parking	0	0	0	18,601	19,960	(1,359)
Other Income	0	2,542	(2,542)	14,832	30,500	(15,668)
Gross Operating Revenue	0	320,691	(320,691)	11,277,754	15,004,285	(3,726,531)
Event Expenses	6,682	101,250	94,568	4,048,754	5,145,225	1,096,472
Food and Beverage, Merchandise - U of L Share	0	2,351	2,351	658,158	810,336	152,177
Other Expenses	0	5,765	5,765	100,418	158,557	58,139
Event Operating Expenses	6,682	109,366	102,684	4,807,330	6,114,118	1,306,788
Net Revenue	(6,682)	211,325	(218,007)	6,470,424	8,890,167	(2,419,743)
Indirect Expenses						
Administration	220,365	551,835	331,470	4,128,057	4,755,331	627,274
Utilities	75,918	89,930	14,012	1,034,188	1,228,537	194,349
Insurance	44,447	37,436	(7,011)	713,734	449,239	(264,495)
Management Fee	60,758	60,998	(240)	729,090	731,976	2,886
Total Operating Expenses	401,488	740,199	338,231	6,605,069	7,165,083	560,014
Net Operating Profit * (LOSS)	(408,170)	(528,874)	120,704	(134,645)	1,725,084	(1,859,729)

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jul-20 <u>Actual</u>	Jul-20 <u>Budget</u>	Jul-20 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts			0			0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball			0			0
U of L Women's Basketball			0			0
Sporting Events			0			0
Meetings/Banquets			0			0
Other Events			0			0
Total Revenue Producing Events	0	0	0	0	0	0
Community Engagement Events	3	0	3	3	0	3
Total Events	3	0	3	3	0	3

July Events

- American Red Cross Blood Drives

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JULY 31, 2020
FISCAL YEAR ENDING JUNE 30, 2021

	<u>Jul-20</u> <u>Actual</u>	<u>Jul-20</u> <u>Budget</u>	<u>Jul-20</u> <u>Variance</u>
Event Revenue			
Arena Rent	0	0	0
Premium Seating	0	0	0
Food and Beverage, Merchandise	0	0	0
Event Revenue	0	0	0
Parking	0	0	0
Other Income	0	0	0
Gross Operating Revenue	0	0	0
Event Expenses	(1,935)	0	1,935
Food and Beverage, Merchandise - U of L Share	0	0	0
Other Expenses	0	0	0
Event Operating Expenses	(1,935)	0	1,935
Net Revenue	1,935	0	1,935
Indirect Expenses			
Administration	269,327	302,872	33,545
Utilities	52,414	53,643	1,229
Insurance	45,640	36,434	(9,206)
Management Fee	60,940	61,668	(728)
Total Operating Expenses	428,320	454,617	24,841
Net Operating Profit * (LOSS)	(426,385)	(454,617)	28,232

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connectio

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING JULY 31, 2020
FOR FISCAL YEAR END JUNE 30TH 2020*

	<u>2020-2021</u> <u>Forecast</u>	<u>2020-2021</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	1,789,800	1,789,800	0
Premium Seating	279,100	279,100	0
Food and Beverage, Merchandise	491,981	491,981	0
Event Revenue	1,131,250	1,131,250	0
Parking	4,990	4,990	0
Other Income	5,000	5,000	0
Gross Operating Revenue	3,702,122	3,702,122	0
Event Expenses	1,331,780	1,333,715	1,935
Food and Beverage, Merchandise - U of L Share	124,803	124,803	0
Other Expenses	36,068	36,068	0
Event Operating Expenses	1,492,651	1,494,586	1,935
Net Revenue	2,209,470	2,207,536	1,935
Indirect Expenses			
Administration	3,945,450	3,980,777	35,326
Utilities	773,684	808,278	34,594
Insurance	516,044	437,318	(78,726)
Management Fee	731,277	740,027	8,749
Total Operating Expenses	5,966,456	5,966,399	(57)
Net Operating Profit * (LOSS)	(3,756,986)	(3,758,864)	1,878

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.