



# of Events	June-19	June-19	June-19	YTD	YTD	YTD
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Concerts			0	29	25	4
Family Shows			0	6	4	2
Feld Shows			0	5	5	0
U of L Men's Basketball			0	21	23	(2)
U of L Women's Basketball			0	15	17	(2)
Sporting Events			0	4	2	2
Meetings/Banquets	6	2	4	23	30	(7)
Other Events			0	13	10	3
Total	6	2	4	116	116	0

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2019
FISCAL YEAR ENDING JUNE 30, 2019

	<u>June-19 Actual</u>	<u>June-19 Budget</u>	<u>June-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	38,342	3,000	35,342	6,517,356	6,029,000	488,356
Premium Seating	40,019	13,333	26,686	1,641,707	1,466,345	175,362
Food and Beverage, Merchandise	5,838	2,000	3,838	3,430,206	2,724,433	705,773
Event Revenue	11,955	11,250	705	5,554,110	4,413,406	1,140,704
Parking	0	0	0	19,960	22,575	(2,615)
Other Income	50	2,542	(2,492)	41,802	30,500	11,302
Gross Operating Revenue	96,204	32,125	64,079	17,205,141	14,686,259	2,518,882
Event Expenses	38,406	1,000	(37,406)	6,608,724	5,207,176	(1,401,548)
Food and Beverage, Merchandise - U of L Share	17,321	0	(17,321)	817,733	624,816	(192,917)
Other Expenses	2,753	755	(1,998)	174,880	91,819	(83,061)
Event Operating Expenses	58,480	1,755	(56,725)	7,601,337	5,923,811	(1,677,526)
Net Revenue	37,723	30,370	7,353	9,603,804	8,762,448	841,356
Indirect Expenses						
Administration	615,224	500,973	(114,251)	4,841,635	4,615,955	(225,680)
Utilities	103,686	115,575	11,889	1,169,647	1,236,550	66,903
Insurance	29,410	35,759	6,349	405,169	429,112	23,943
Management Fee	60,096	60,101	(5)	721,158	721,157	1
Total Operating Expenses	808,416	712,408	(96,017)	7,137,609	7,002,774	(134,834)
Net Operating Profit * (LOSS)	(770,693)	(682,038)	(88,655)	2,466,195	1,759,674	706,521

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	July-19 <u>Actual</u>	July-19 <u>Budget</u>	July-19 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts			0	0	0	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball			0	0	0	0
U of L Women's Basketball			0	0	0	0
Sporting Events	3	3	0	3	3	0
Meetings/Banquets	3	3	0	3	3	0
Other Events			0	0	0	0
Total	6	6	0	6	6	0

July Events

- U.S GK Classic (Gymnastics)

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JULY 31, 2019
FISCAL YEAR ENDING JUNE 30, 2020

	July-19 <u>Actual</u>	July-19 <u>Budget</u>	July-19 <u>Variance</u>
Event Revenue			
Arena Rent	148,676	174,500	(25,824)
Premium Seating	35,359	52,441	(17,082)
Food and Beverage, Merchandise	28,344	10,977	17,367
Event Revenue	46,152	49,617	(3,465)
Parking	0	0	0
Other Income	95	2,538	(2,443)
Gross Operating Revenue	<u>258,626</u>	<u>290,073</u>	<u>(31,447)</u>
Event Expenses	113,602	123,858	10,256
Food and Beverage, Merchandise - U of L Share	507	141	(366)
Other Expenses	2,460	3,936	1,476
Event Operating Expenses	<u>116,569</u>	<u>127,935</u>	<u>11,366</u>
Net Revenue	<u>142,058</u>	<u>162,138</u>	<u>(20,080)</u>
Indirect Expenses			
Administration	351,097	383,821	32,724
Utilities	84,287	89,929	5,642
Insurance	31,330	37,443	6,113
Management Fee	60,758	60,998	(240)
Total Operating Expenses	<u>527,472</u>	<u>572,191</u>	<u>44,238</u>
Net Operating Profit * (LOSS)	(385,414)	(410,053)	24,639

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connectio

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2019-2020
FOR THE PERIOD ENDING JULY 31, 2019
FOR FISCAL YEAR END JUNE 30TH 2020*

	<u>2019-20</u> <u>Forecast</u>	<u>2019-20</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,604,676	5,630,500	(25,824)
Premium Seating	1,603,739	1,620,821	(17,082)
Food and Beverage, Merchandise	3,169,342	3,151,982	17,361
Event Revenue	4,547,057	4,550,518	(3,461)
Parking	19,960	19,960	0
Other Income	28,057	30,500	(2,443)
Gross Operating Revenue	14,972,831	15,004,281	(31,450)
Event Expenses	5,134,970	5,145,227	10,257
Food and Beverage, Merchandise - U of L Share	810,697	810,334	(363)
Other Expenses	157,082	158,558	1,476
Event Operating Expenses	6,102,748	6,114,119	11,371
Net Revenue	8,870,082	8,890,161	(20,079)
Indirect Expenses			
Administration	4,730,176	4,755,330	25,154
Utilities	1,222,895	1,228,537	5,643
Insurance	454,130	449,239	(4,892)
Management Fee	729,090	731,976	(2,886)
Total Operating Expenses	7,136,291	7,165,082	23,020
Net Operating Profit * (LOSS)	1,733,791	1,725,079	8,711

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.