



<b># of Events</b>	<b>June-18</b>	<b>June-18</b>	<b>June-18</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>
	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
Concerts			0	22	28	(6)
Family Shows	0	1	(1)	4	4	0
Feld Shows			0	5	7	(2)
U of L Men's Basketball			0	23	21	2
U of L Women's Basketball			0	17	18	(1)
Sporting Events			0	6	0	6
Meetings/Banquets	4	1	3	29	30	(1)
Other Events			0	11	9	2
<b>Total</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>117</b>	<b>117</b>	<b>0</b>

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING JUNE 30, 2018  
FISCAL YEAR ENDING JUNE 30, 2018*

	<u>June-18 Actual</u>	<u>June-18 Budget</u>	<u>June-18 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	109,017	50,490	58,527	5,654,108	5,634,750	19,358
Premium Seating	9,604	10,417	(813)	1,117,221	1,115,004	2,217
Food and Beverage, Merchandise	2,270	13,675	(11,405)	2,793,806	2,911,152	(117,346)
Event Revenue	29,981	38,488	(8,507)	4,695,858	4,352,037	343,821
Parking	0	0	0	22,575	40,000	(17,425)
Other Income	126	1,663	(1,537)	23,066	34,000	(10,934)
<b>Gross Operating Revenue</b>	<b>150,998</b>	<b>114,733</b>	<b>36,265</b>	<b>14,306,634</b>	<b>14,086,943</b>	<b>219,691</b>
Event Expenses	18,689	45,052	26,363	4,817,328	4,733,616	(83,712)
Food and Beverage, Merchandise - U of L Share	0	3,026	3,026	705,815	684,935	(20,880)
Other Expenses	544	590	46	65,942	63,116	(2,826)
<b>Event Operating Expenses</b>	<b>19,232</b>	<b>48,668</b>	<b>29,436</b>	<b>5,589,085</b>	<b>5,481,667</b>	<b>(107,418)</b>
<b>Net Revenue</b>	<b>131,766</b>	<b>66,065</b>	<b>65,701</b>	<b>8,717,550</b>	<b>8,605,276</b>	<b>112,274</b>
<b>Indirect Expenses</b>						
Administration	581,078	495,804	(85,274)	4,574,548	4,504,916	(69,632)
Utilities	92,162	120,474	28,312	1,193,869	1,267,772	73,903
Insurance	153,131	36,910	(116,221)	472,048	442,975	(29,073)
Management Fee	59,208	59,212	(4)	710,500	710,500	(0)
<b>Total Operating Expenses</b>	<b>885,579</b>	<b>712,400</b>	<b>(173,187)</b>	<b>6,950,966</b>	<b>6,926,163</b>	<b>(24,803)</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(753,814)</b>	<b>(646,335)</b>	<b>(107,479)</b>	<b>1,766,584</b>	<b>1,679,113</b>	<b>87,471</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



<b># of Events</b>	<b>July-18 <u>Actual</u></b>	<b>July-18 <u>Budget</u></b>	<b>July-18 <u>Variance</u></b>	<b>YTD <u>Actual</u></b>	<b>YTD <u>Budget</u></b>	<b>YTD <u>Variance</u></b>
Concerts	5	5	0	5	5	0
Family Shows			0			0
Feld Shows			0			0
U of L Men's Basketball			0			0
U of L Women's Basketball			0			0
Sporting Events			0			0
Meetings/Banquets	3	3	0	3	3	0
Other Events			0			0
<b>Total</b>	<b>8</b>	<b>8</b>	<b>0</b>	<b>8</b>	<b>8</b>	<b>0</b>

**July Events**

- Journey & Def Leppard
- Shania Twain
- Smashing Pumpkins
- Sugarland
- Rod Stewart

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING JULY 31, 2018  
FISCAL YEAR ENDING JUNE 30, 2019*

	<b>July-18 <u>Actual</u></b>	<b>July-18 <u>Budget</u></b>	<b>July-18 <u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	577,824	485,500	92,324
Premium Seating	172,307	219,837	(47,530)
Food and Beverage, Merchandise	217,258	183,876	33,382
Event Revenue	559,270	516,056	43,214
Parking	0	0	0
Other Income	50	2,538	(2,488)
<b>Gross Operating Revenue</b>	<b><u>1,526,709</u></b>	<b><u>1,407,807</u></b>	<b><u>118,902</u></b>
Event Expenses	765,580	586,086	(179,494)
Food and Beverage, Merchandise - U of L Share	11,902	10,199	(1,703)
Other Expenses	19,342	12,000	(7,342)
<b>Event Operating Expenses</b>	<b><u>796,824</u></b>	<b><u>608,285</u></b>	<b><u>(188,539)</u></b>
<b>Net Revenue</b>	<b><u>729,885</u></b>	<b><u>799,522</u></b>	<b><u>(69,637)</u></b>
<b>Indirect Expenses</b>			
Administration	313,217	372,425	59,208
Utilities	85,551	90,520	4,969
Insurance	26,491	35,763	9,272
Management Fee	60,096	60,096	0
<b>Total Operating Expenses</b>	<b><u>485,355</u></b>	<b><u>558,804</u></b>	<b><u>73,450</u></b>
<b>Net Operating Profit * (LOSS)</b>	<b>244,530</b>	<b>240,718</b>	<b>3,812</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2017-2018  
FOR THE PERIOD ENDING JULY 31, 2018 FOR  
FISCAL YEAR END JUNE 30TH 2019*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
<b>Event Revenue</b>			
Arena Rent	6,122,824	6,029,000	93,824
Premium Seating	1,428,814	1,466,345	(37,531)
Food and Beverage, Merchandise	2,753,262	2,724,427	28,835
Event Revenue	4,425,872	4,413,405	12,467
Parking	22,575	22,575	0
Other Income	28,008	30,500	(2,492)
<b>Gross Operating Revenue</b>	<b>14,781,356</b>	<b>14,686,252</b>	<b>95,104</b>
Event Expenses	5,387,422	5,207,176	(180,246)
Food and Beverage, Merchandise - U of L Share	626,254	624,816	(1,438)
Other Expenses	98,426	91,820	(6,607)
<b>Event Operating Expenses</b>	<b>6,112,103</b>	<b>5,923,811</b>	<b>(188,291)</b>
<b>Net Revenue</b>	<b>8,669,253</b>	<b>8,762,441</b>	<b>(93,187)</b>
<b>Indirect Expenses</b>			
Administration	4,559,487	4,615,955	56,468
Utilities	1,231,581	1,236,550	4,969
Insurance	395,696	429,112	33,416
Management Fee	721,157	721,157	(0)
<b>Total Operating Expenses</b>	<b>6,907,921</b>	<b>7,002,775</b>	<b>94,853</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,761,332</b>	<b>1,759,666</b>	<b>1,666</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.