



# of Events	Oct-25 Actual	Oct-25 Budget	Oct-25 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	4	(1)	7	9	(2)
Family Shows	3	6	(3)	3	6	(3)
Feld Shows	0	0	0	0	0	0
U of L Men's Basketball	2	1	1	2	1	1
U of L Women's Basketball	0	0	0	0	0	0
Sporting Events	0	0	0	3	3	0
Meetings/Banquets	0	1	(1)	1	4	(3)
Other Events	0	0	0	4	4	0
Total Revenue Producing Events	8	12	(4)	20	27	(7)
Community Engagement Events	2	1	1	7	3	4
Total Events	10	13	(3)	27	30	(3)

Notable Events

- Nate Bargatze
- Zach Top
- Elevation Worship
- Hot Wheels Monster Trucks
- U of L MBB vs Bucknell (Exhibition)
- U of L MBB vs Kansas (Exhibition)
- U of L Select-a-Seat
- Southern HS Tour

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
For the Month Ending October 31, 2025
FISCAL YEAR ENDING JUNE 30, 2026

	<u>Oct-25 Actual</u>	<u>Oct-25 Budget</u>	<u>Oct-25 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>	<u>Prior YTD FY24-25 Actual</u>	<u>Variance</u>
Event Revenue								
Arena Rent	720,919	684,543	36,376	1,692,219	1,687,107	5,112	1,655,891	36,327
Premium Seating	253,805	193,326	60,479	548,690	604,804	(56,114)	506,378	42,312
Food and Beverage, Merchandise	377,627	357,488	20,139	770,335	806,014	(35,679)	696,362	73,973
Event Revenue	866,551	909,748	(43,197)	1,731,004	1,788,370	(57,366)	1,472,523	258,481
Other Income	16,224	18,750	(2,526)	58,711	75,000	(16,289)	99,240	(40,528)
Gross Operating Revenue	2,235,126	2,163,854	71,272	4,800,959	4,961,295	(160,336)	4,430,394	370,565
Event Expenses	853,072	933,134	80,062 A	1,822,465	2,060,705	238,240	1,907,514	85,049
Food and Beverage, Merchandise - U of L Share	69,694	9,063	(60,631) B	124,401	65,790	(58,611)	130,950	6,548
Event Operating Expenses	922,766	942,197	19,432	1,946,867	2,126,495	179,629	2,038,464	91,597
Net Revenue	1,312,360	1,221,657	90,703	2,854,093	2,834,800	19,293	2,391,930	462,163
Indirect Expenses								
Administration	480,438	459,679	(20,759) C	1,741,191	1,838,715	97,524	1,711,082	(30,109)
Utilities	103,628	123,807	20,179	494,782	495,230	448	424,019	(70,763)
Insurance	83,239	89,574	6,335	342,087	358,296	16,209	323,358	(18,729)
Management Fee	65,650	65,649	(0)	262,598	262,598	(1)	258,718	(3,881)
Total Operating Expenses	732,955	738,710	5,755	2,840,658	2,954,839	114,181	2,717,176	(123,482)
Net Operating Profit * (LOSS)	579,406	482,947	96,458	13,434	(120,039)	133,473	(325,246)	338,680

Notes:

- A) Conservative budgeting of reimbursable event expenses
- B) MBB vs Kansas larger than most exhibition games, with higher shared F&B sales
- C) Timing of expenses. Not anticipated as a trend.



# of Events	Nov-25 Actual	Nov-25 Budget	Nov-25 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	3	0	10	12	(2)
Family Shows	0	0	0	3	6	(3)
Feld Shows	0	0	0	0	0	0
U of L Men's Basketball	6	6	0	8	7	1
U of L Women's Basketball	6	6	0	6	6	0
Sporting Events	1	1	0	4	4	0
Meetings/Banquets	0	2	(2)	1	6	(5)
Other Events	0	0	0	4	4	0
Total Revenue Producing Events	16	18	(2)	36	45	(9)
Community Engagement Events	3	1	2	10	4	6
Total Events	19	19	0	46	49	(3)

Notable Events

- Katt Williams
- Crowder/Zach Williams
- Gabriel Iglesias
- U of L VB vs Notre Dame
- U of L MBB - 6 Games
- U of L WBB - 6 Games
- Norton Movie Night
- Southern HS Tour (2 days) - Panel, Round Robin Q&A

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
For the Month Ending November 30, 2025
FISCAL YEAR ENDING JUNE 30, 2026

	<u>Nov-25 Actual</u>	<u>Nov-25 Budget</u>	<u>Nov-25 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>	<u>Prior YTD FY24-25 Actual</u>	<u>Variance</u>
Event Revenue								
Arena Rent	823,145	772,196	50,949	2,515,364	2,459,303	56,061	2,536,234	(20,870)
Premium Seating	94,665	121,176	(26,511)	643,355	725,980	(82,625)	754,299	(110,945)
Food and Beverage, Merchandise	582,635	508,992	73,643	1,352,970	1,315,006	37,965	1,178,743	174,227
Event Revenue	292,875	445,983	(153,109)	2,023,879	2,234,354	(210,475)	2,111,548	(87,669)
Other Income	13,435	18,750	(5,315)	72,147	93,750	(21,603)	113,627	(41,480)
Gross Operating Revenue	1,806,755	1,867,097	(60,342)	6,607,714	6,828,393	(220,678)	6,694,451	(86,737)
Event Expenses	748,922	918,650	169,728 A	2,571,388	2,979,356	407,968	2,890,851	319,463
Food and Beverage, Merchandise - U of L Share	250,202	194,885	(55,317) B	374,603	260,675	(113,928)	288,030	(86,573)
Event Operating Expenses	999,124	1,113,535	114,411	2,945,991	3,240,031	294,040	3,178,881	232,890
Net Revenue	807,631	753,562	54,069	3,661,724	3,588,362	73,362	3,515,570	146,154
Indirect Expenses								
Administration	436,891	459,679	22,788 C	2,178,082	2,298,394	120,312	2,095,286	(82,796)
Utilities	114,976	123,807	8,831	609,758	619,037	9,279	535,560	(74,198)
Insurance	83,239	89,574	6,335	425,326	447,870	22,544	403,981	(21,345)
Management Fee	65,650	65,649	(0)	328,248	328,247	(1)	323,397	(4,851)
Total Operating Expenses	700,756	738,710	37,954	3,541,414	3,693,549	152,134	3,358,224	(183,191)
Net Operating Profit * (LOSS)	106,875	14,852	92,023	120,309	(105,187)	225,496	157,346	(37,037)

Notes:

- A) Conservative budgeting of reimbursable event expenses
- B) MBB attendance drives higher shared F&B sales
- C) Staff vacancies and operational savings measures.

AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2025-2026
For the Month Ending November 30, 2025

	2025-2026	2025-2026	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	6,481,797	6,189,244	292,553
Premium Seating	1,986,326	2,154,599	(168,273)
Food and Beverage, Merchandise	4,448,348	4,504,909	(56,561)
Event Revenue	6,136,731	6,252,655	(115,924)
Other Income	191,147	225,000	(33,853)
Gross Operating Revenue	<u>19,244,348</u>	<u>19,326,407</u>	<u>(82,059)</u>
Event Expenses	7,827,188	7,769,816	(57,372)
Food and Beverage, Merchandise - U of L Share	892,104	886,443	(5,661)
Event Operating Expenses	<u>8,719,291</u>	<u>8,656,258</u>	<u>(63,033)</u>
Net Revenue	<u>10,525,057</u>	<u>10,670,149</u>	<u>(145,092)</u>
Indirect Expenses			
Administration	5,415,783	5,516,147	100,364
Utilities	1,498,410	1,485,690	(12,721)
Insurance	1,059,534	1,074,888	15,354
Management Fee	787,794	787,794	(1)
Total Operating Expenses	<u>8,761,522</u>	<u>8,864,518</u>	<u>102,996</u>
Net Operating Profit * (LOSS)	1,763,534.58	1,805,631	(42,096)