



# of Events	Oct-16 <u>Actual</u>	Oct-16 <u>Budget</u>	Oct-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts				4	4	0
Family Shows				1	1	0
Feld Shows				0	6	(6)
U of L Men's Basketball	2	2	0	2	2	0
U of L Women's Basketball						
U of L Women's Volleyball	5	3	2	10	8	2
Sporting Events	1	1	0	1	1	0
Meetings/Banquets	2	3	(1)	7	10	(3)
Other Events				2	2	0
Total	10	9	1	27	34	(7)

October Events

- Miami Heat vs Minnesota Timberwolves Exhibition

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING OCTOBER 31, 2016
 FISCAL YEAR ENDING JUNE 30, 2017

	<u>Oct-16 Actual</u>	<u>Oct-16 Budget</u>	<u>Oct-16 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	88,461	206,970	(118,509)	819,670	951,900	(132,230)
Premium Seating	21,833	20,000	1,833	161,752	155,000	6,752
Food and Beverage, Merchandise	58,152	39,625	18,527	228,947	285,838	(56,891)
Event Revenue	65,880	66,918	(1,038)	566,465	684,887	(118,422)
Parking	0	0	0	0	0	0
Other Income	550	1,667	(1,117)	813	6,668	(5,855)
Gross Operating Revenue	234,876	335,180	(100,304)	1,777,647	2,084,293	(306,646)
Event Expenses	166,714	201,027	34,313	724,075	939,393	215,318
Food and Beverage, Merchandise - U of L Share	21,007	18,981	(2,026)	31,856	37,855	6,000
Other Expenses	707	0	(707)	7,805	7,641	(164)
Event Operating Expenses	188,428	220,008	31,580	763,735	984,889	221,154
Net Revenue	46,448	115,172	(68,724)	1,013,912	1,099,404	(85,492)
Indirect Expenses						
Administration	340,609	368,489	27,880	1,338,104	1,476,678	138,574
Utilities	69,858	99,868	30,010	357,907	430,149	72,242
Insurance	32,852	35,598	2,746	121,175	142,398	21,223
Management Fee	58,333	58,333	0	233,333	233,333	0
Total Operating Expenses	501,652	562,288	60,636	2,050,519	2,282,558	232,040
Net Operating Profit * (LOSS)	(455,204)	(447,116)	(8,088)	(1,036,607)	(1,183,154)	146,547

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Nov-16 <u>Actual</u>	Nov-16 <u>Budget</u>	Nov-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	2	2	0	6	6	0
Family Shows				1	1	0
Feld Shows				0	6	(6)
U of L Men's Basketball	6	6	0	8	8	0
U of L Women's Basketball	4	3	1	4	3	1
U of L Women's Volleyball	3	0	3	13	8	5
Sporting Events				1	1	0
Meetings/Banquets	1	3	(2)	8	13	(5)
Other Events				2	2	0
Total	16	14	2	43	48	(5)

November Events

- Louisville Music Festival
- Five Finger Death Punch

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING NOVEMBER 30, 2016
 FISCAL YEAR ENDING JUNE 30, 2017

	Nov-16 <u>Actual</u>	Nov-16 <u>Budget</u>	Nov-16 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Event Revenue						
Arena Rent	735,941	750,470	(14,529)	1,555,612	1,702,370	(146,758)
Premium Seating	18,868	62,500	(43,632)	180,619	217,500	(36,881)
Food and Beverage, Merchandise	354,425	337,734	16,691	583,372	623,572	(40,200)
Event Revenue	376,806	381,813	(5,007)	943,270	1,066,700	(123,430)
Parking	12,792	9,000	3,792	12,792	9,000	3,792
Other Income	3,927	4,467	(540)	4,740	11,135	(6,395)
Gross Operating Revenue	1,502,759	1,545,984	(43,225)	3,280,406	3,630,277	(349,871)
Event Expenses	398,112	389,371	(8,742)	1,122,187	1,328,763	206,576
Food and Beverage, Merchandise - U of L Share	146,567	168,738	22,171	178,423	206,594	28,171
Other Expenses	554	3,538	2,984	8,359	11,179	2,820
Event Operating Expenses	545,234	561,647	16,413	1,308,969	1,546,536	237,567
Net Revenue	957,525	984,337	(26,812)	1,971,437	2,083,741	(112,304)
Indirect Expenses						
Administration	346,839	369,361	22,522	1,684,943	1,846,039	161,096
Utilities	109,142	130,548	21,406	467,049	560,697	93,648
Insurance	104,984	35,598	(69,386)	226,159	177,996	(48,163)
Management Fee	58,333	58,333	0	291,667	291,667	0
Total Operating Expenses	619,299	593,840	(25,458)	2,669,817	2,876,399	206,581
Net Operating Profit * (LOSS)	338,227	390,497	(52,270)	(698,381)	(792,658)	94,277

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2016-2017
AS OF THE PERIOD ENDING NOVEMBER 30, 2016
FOR FISCAL YEAR END JUNE 30TH 2017*

	2016-17 Forecast	2016-17 Budget	Variance
Event Revenue			
Arena Rent	5,984,970	6,323,200	(338,230)
Premium Seating	1,154,491	1,090,000	64,491
Food and Beverage, Merchandise	2,653,147	2,778,514	(125,367)
Event Revenue	4,432,122	4,526,918	(94,796)
Parking	45,000	45,000	0
Other Income	28,149	34,000	(5,851)
Gross Operating Revenue	14,297,879	14,797,632	(499,753)
Event Expenses	5,073,033	5,244,900	171,867
Food and Beverage, Merchandise - U of L Share	698,264	717,264	19,000
Other Expenses	63,876	60,566	(3,310)
Event Operating Expenses	5,835,172	6,022,730	187,558
Net Revenue	8,462,706	8,774,902	(312,196)
Indirect Expenses			
Administration	4,448,485	4,645,988	197,503
Utilities	1,268,303	1,382,493	114,190
Insurance	405,968	427,192	21,224
Management Fee	700,000	700,000	0
Total Operating Expenses	6,822,755	7,155,672	332,916
Net Operating Profit * (LOSS)	1,639,951	1,619,230	20,721

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.