



<b># of Events</b>	<b>Oct-19 Actual</b>	<b>Oct-19 Budget</b>	<b>Oct-19 Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>
Concerts	5	5	0	9	9	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball	2	2	0	2	2	0
U of L Women's Basketball			0	0	0	0
Sporting Events			0	3	3	0
Meetings/Banquets	3	2	1	12	9	3
Other Events			0	0	0	0
<b>Total</b>	<b>10</b>	<b>9</b>	<b>1</b>	<b>26</b>	<b>23</b>	<b>3</b>

**October Events**

- Phil Collins
- Thomas Rhett
- Carrie Underwood
- Celine Dion
- MercyMe

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING OCTOBER 31, 2019  
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Oct-19 Actual</u>	<u>Oct-19 Budget</u>	<u>Oct-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	735,794	764,500	(28,706)	1,482,470	1,355,000	127,470
Premium Seating	298,724	370,326	(71,602)	538,018	661,748	(123,730)
Food and Beverage, Merchandise	275,216	333,519	(58,303)	472,744	520,574	(47,830)
Event Revenue	829,107	901,592	(72,485)	1,545,651	1,451,848	93,803
Parking	0	0	0	0	0	0
Other Income	2,066	2,542	(476)	2,942	10,164	(7,222)
<b>Gross Operating Revenue</b>	<b>2,140,907</b>	<b>2,372,479</b>	<b>(231,572)</b>	<b>4,041,825</b>	<b>3,999,334</b>	<b>42,491</b>
Event Expenses	862,266	921,553	59,287	1,648,905	1,599,665	(49,240)
Food and Beverage, Merchandise - U of L Share	35,087	45,490	10,403	54,544	55,507	963
Other Expenses	14,414	34,395	19,981	37,337	60,149	22,812
<b>Event Operating Expenses</b>	<b>911,767</b>	<b>1,001,438</b>	<b>89,671</b>	<b>1,740,786</b>	<b>1,715,321</b>	<b>(25,465)</b>
<b>Net Revenue</b>	<b>1,229,140</b>	<b>1,371,041</b>	<b>(141,901)</b>	<b>2,301,039</b>	<b>2,284,013</b>	<b>17,026</b>
<b>Indirect Expenses</b>						
Administration	370,555	383,824	13,269	1,426,775	1,520,263	93,488
Utilities	97,435	114,826	17,391	372,059	409,513	37,454
Insurance	65,361	37,436	(27,925)	230,713	149,751	(80,962)
Management Fee	60,758	60,998	(240)	243,030	243,992	(962)
<b>Total Operating Expenses</b>	<b>594,108</b>	<b>597,084</b>	<b>2,495</b>	<b>2,272,577</b>	<b>2,323,519</b>	<b>49,018</b>
<b>Net Operating Profit * (LOSS)</b>	<b>635,032</b>	<b>773,957</b>	<b>(138,925)</b>	<b>28,462</b>	<b>(39,506)</b>	<b>67,968</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



<b># of Events</b>	<b>Nov-19 Actual</b>	<b>Nov-19 Budget</b>	<b>Nov-19 Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>
Concerts	5	5	0	14	14	0
Family Shows			0	0	0	0
Feld Shows			0	0	0	0
U of L Men's Basketball	5	5	0	7	7	0
U of L Women's Basketball	5	5	0	5	5	0
Sporting Events			0	3	3	0
Meetings/Banquets	0	3	(3)	12	12	0
Other Events			0	0	0	0
<b>Total</b>	<b>15</b>	<b>18</b>	<b>(3)</b>	<b>41</b>	<b>41</b>	<b>0</b>

**November Events**

- Chris Stapleton
- The Chainsmokers
- Louisville Soul Music Fest
- Slayer
- for King and Country

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING NOVEMBER 30, 2019  
 FISCAL YEAR ENDING JUNE 30, 2020

	<u>Nov-19 Actual</u>	<u>Nov-19 Budget</u>	<u>Nov-19 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	914,020	897,000	17,020	2,396,490	2,252,000	144,490
Premium Seating	219,226	221,001	(1,775)	757,243	882,749	(125,506)
Food and Beverage, Merchandise	533,209	549,689	(16,480)	1,005,953	1,070,263	(64,310)
Event Revenue	691,563	740,867	(49,304)	2,237,214	2,192,715	44,499
Parking	6,300	3,992	2,308	6,300	3,992	2,308
Other Income	50	2,542	(2,492)	2,992	12,706	(9,714)
<b>Gross Operating Revenue</b>	<b>2,364,368</b>	<b>2,415,091</b>	<b>(50,723)</b>	<b>6,406,192</b>	<b>6,414,425</b>	<b>(8,233)</b>
Event Expenses	956,887	836,098	(120,789)	2,605,792	2,435,763	(170,029)
Food and Beverage, Merchandise - U of L Share	147,287	167,823	20,536	201,831	223,330	21,499
Other Expenses	34,664	20,876	(13,788)	72,001	81,025	9,024
<b>Event Operating Expenses</b>	<b>1,138,838</b>	<b>1,024,797</b>	<b>(114,041)</b>	<b>2,879,624</b>	<b>2,740,118</b>	<b>(139,506)</b>
<b>Net Revenue</b>	<b>1,225,530</b>	<b>1,390,294</b>	<b>(164,764)</b>	<b>3,526,568</b>	<b>3,674,307</b>	<b>(147,739)</b>
<b>Indirect Expenses</b>						
Administration	391,888	374,434	(17,454)	1,818,665	1,894,697	76,032
Utilities	94,947	89,930	(5,017)	467,006	499,443	32,437
Insurance	41,688	37,436	(4,252)	272,402	187,187	(85,215)
Management Fee	60,758	60,998	(240)	303,788	304,990	(1,202)
<b>Total Operating Expenses</b>	<b>589,281</b>	<b>562,798</b>	<b>(26,963)</b>	<b>2,861,861</b>	<b>2,886,317</b>	<b>22,052</b>
<b>Net Operating Profit * (LOSS)</b>	<b>636,249</b>	<b>827,496</b>	<b>(191,247)</b>	<b>664,707</b>	<b>787,990</b>	<b>(123,283)</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2019-2020  
FOR THE PERIOD ENDING NOVEMBER 30, 2019  
FOR FISCAL YEAR END JUNE 30, 2020*

	<u>2019-20</u> <u>Forecast</u>	<u>2019-20</u> <u>Budget</u>	<u>Variance</u>
<b>Event Revenue</b>			
Arena Rent	5,929,376	5,630,500	298,876
Premium Seating	1,563,052	1,620,821	(57,769)
Food and Beverage, Merchandise	3,130,500	3,151,982	(21,481)
Event Revenue	4,955,380	4,550,518	404,862
Parking	22,268	19,960	2,308
Other Income	18,132	30,500	(12,368)
<b>Gross Operating Revenue</b>	<b>15,618,708</b>	<b>15,004,281</b>	<b>614,428</b>
Event Expenses	5,678,006	5,145,227	(532,779)
Food and Beverage, Merchandise - U of L Share	773,469	810,334	36,864
Other Expenses	159,315	158,558	(757)
<b>Event Operating Expenses</b>	<b>6,610,790</b>	<b>6,114,119</b>	<b>(496,671)</b>
<b>Net Revenue</b>	<b>9,007,918</b>	<b>8,890,161</b>	<b>117,757</b>
<b>Indirect Expenses</b>			
Administration	4,649,500	4,755,330	105,830
Utilities	1,196,100	1,228,537	32,437
Insurance	644,581	449,239	(195,343)
Management Fee	729,090	731,976	(2,886)
<b>Total Operating Expenses</b>	<b>7,219,271</b>	<b>7,165,082</b>	<b>(59,960)</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,788,647</b>	<b>1,725,079</b>	<b>63,568</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.