

# of Events	Oct-15	Oct-15	Oct-15	YTD	YTD	YTD
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Concerts				5	5	0
Family Shows	1	2	(1)	1	2	(1)
Feld Shows				7	7	0
U of L Men's Basketball	2	2	0	2	2	0
U of L Women's Basketball						
U of L Women's Volleyball	5	2	3	8	5	3
Sporting Events	1	1	0	1	1	0
Meetings/Banquets	1	3	(2)	5	9	(4)
Other Events	3	1	2	7	5	2
Total -	13	11	2	36	36	0

October Ticketed Events

- PBR
- Miami Heat Pre-Season Exhibiton Game

AEG MANAGEMENT LOUISVILLE LLC INCOME STATEMENT FOR THE PERIOD ENDING OCTOBER 31, 2015 FISCAL YEAR ENDING JUNE 30, 2016

	Oct-15 Actual	Oct-15 Budget	Oct-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Event Revenue						
Arena Rent	353,319	329,720	23,599	1,333,416	1,252,900	80,516
Premium Seating	11,525	0	11,525	115,223	215,000	(99,777)
Food and Beverage, Merchandise	74,114	75,098	(984)	403,759	372,622	31,137
Event Revenue	75,499	102,772	(27,273)	820,391	847,258	(26,867)
Parking	0	7,917	(7,917)	4,311	31,667	(27,356)
Other Income	9,800	2,833	6,967	9,967	11,333	(1,367)
Gross Operating Revenue	524,256	518,340	5,916	2,687,066	2,730,780	(43,714)
Event Expenses Food and Beverage, Merchandise - U of L Share	370,639 27,850	202,618 4,750	(168,021) (23,100)	1,326,457 49,815	1,136,178 21,995	(190,279) (27,821)
Other Expenses	652	0	(652)	6,522	13,020	6,498
Event Operating Expenses	399,141	207,368	(191,773)	1,382,795	1,171,193	(211,602)
Net Revenue	125,115	310,972	(185,857)	1,304,271	1,559,587	(255,316)
Indirect Expenses						
Administration	334,231	389,715	55,484	1,369,581	1,488,603	119,022
Utilities	74,310	121,584	47,274	409,374	486,331	76,957
Insurance	38,759	35,064	(3,695)	152,663	140,264	(12,399)
Management Fee	41,209	41,827	(618)	164,836	167,308	(2,472)
Total Operating Expenses	488,509	588,190	98,445	2,096,454	2,282,506	181,108
Net Operating Profit * (LOSS)	(363,394)	(277,218)	(86,176)	(792,182)	(722,919)	(69,264)

^{* -} Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Nov-15	Nov-15	Nov-15	YTD	YTD	YTD
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Concerts	1	1	0	6	6	0
Family Shows				1	2	(1)
Feld Shows				7	7	0
U of L Men's Basketball	6	6	0	8	8	0
U of L Women's Basketball	1	1	0	1	1	
U of L Women's Volleyball	4	0	4	12	5	7
Sporting Events				1	1	0
Meetings/Banquets	3	3	0	8	12	(4)
Other Events				7	5	2
Total	15	11	4	51	47	4

November Ticketed Events

• Comedy Get Down Tour

	Nov-15	Nov-15	Nov-15	YTD	YTD	YTD
Event Revenue	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Arena Rent	615,376	596,663	18,713	1,948,792	1,849,563	99,229
Premium Seating	7,472	15.000	(7,528)	1,946,792	230,000	(107,305)
Food and Beverage, Merchandise	246,925	384,090	(137,165)	650,684	756,712	(107,303)
Event Revenue	233,733	266,813	(33,080)	1,054,124	1,114,071	(59,947)
Parking	0	7.917	(7,917)	4,311	39,583	(35,272)
Other Income	651	2,833	(2,182)	10,618	14,167	(3,549)
Gross Operating Revenue	1,104,157	1,273,316	(169,159)	3,791,223	4,004,096	(212,873)
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Event Expenses	244,714	264,071	19,357	1,571,172	1,400,250	(170,922)
Food and Beverage, Merchandise - U of L Share	114,994	178,956	63,962	164,809	200,950	36,141
Other Expenses	423	849	426	6,945	13,869	6,924
Event Operating Expenses	360,131	443,876	83,745	1,742,926	1,615,069	(127,857)
Net Revenue	744,026	829,440	(85,414)	2,048,297	2,389,027	(340,730)
Indirect Expenses						
Administration	321,221	365,588	44,367	1,690,802	1,854,191	163,389
Utilities	106,485	121,584	15,099	515,859	607,915	92,056
Insurance	24,006	35,064	11,058	176,669	175,328	(1,341)
Management Fee	41,209	41,827	(618)	206,045	209,135	(3,090)
Total Operating Expenses	492,921	564,063	69,906	2,589,375	2,846,569	251,014
Net Operating Profit * (LOSS)	251,105	265,377	(14,272)	(541,078)	(457,542)	(83,536)

^{* -} Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

	2015-2016 <u>Forecast</u>	2015-2016 <u>Budget</u>	<u>Variance</u>
Event Revenue	0.004.004		4.40.000
Arena Rent	6,091,894	5,945,001	146,893
Premium Seating	1,087,820	1,135,000	(47,180)
Food and Beverage, Merchandise	2,890,782	2,943,754	(52,972)
Event Revenue	4,085,228	3,960,170	125,059
Parking	59,728	95,000	(35,272)
Other Income	32,207	34,360	(2,153)
Gross Operating Revenue	14,247,658	14,113,285	134,373
Event Expenses Food and Beverage, Merchandise - U of L Share Other Expenses	4,938,622 834,445 61,575	4,633,438 880,241 64,245	(305,184) 45,796 2,671
Event Operating Expenses	5,834,642	5,577,925	(256,717)
Net Revenue	8,413,017	8,535,360	(122,344)
Indirect Expenses Administration	4,470,250	4,606,334	136,084
Utilities	1,366,947	1,459,003	92,056
Insurance	421,567	420,776	(791)
Management Fee	494,508	501,926	7,418
Total Operating Expenses	6,753,272	6,988,039	234,767
Total Operating Expenses	5,105,E1E	5,555,555	204,707
Net Operating Profit / (Loss)*	1,659,745	1,547,321	112,424

^{* -} Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.