



# of Events	Oct-18 Actual	Oct-18 Budget	Oct-18 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	3	3	0	11	11	0
Family Shows	1	1	0	1	1	0
Feld Shows			0			0
U of L Men's Basketball	2	3	(1)	2	3	(1)
U of L Women's Basketball			0			0
Sporting Events			0			0
Meetings/Banquets	2	2	0	8	9	(1)
Other Events			0	7	6	1
Total	8	9	(1)	29	30	(1)

October Events

- WWE Live
- Fleetwood Mac
- Keith Urban
- Elton John

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING OCTOBER 31, 2018
FISCAL YEAR ENDING JUNE 30, 2019

	Oct-18 Actual	Oct-18 Budget	Oct-18 Variance	YTD Actual	YTD Budget	YTD Variance
Event Revenue						
Arena Rent	539,240	589,500	(50,260)	1,642,368	1,601,500	40,868
Premium Seating	349,830	280,721	69,109	646,053	660,537	(14,484)
Food and Beverage, Merchandise	218,771	248,776	(30,005)	557,620	545,122	12,498
Event Revenue	701,810	643,276	58,534	1,774,515	1,596,820	177,695
Parking	0	0	0	0	0	0
Other Income	112	2,542	(2,430)	17,682	10,164	7,518
Gross Operating Revenue	1,809,764	1,764,815	44,949	4,638,238	4,414,143	224,095
Event Expenses	632,447	620,163	(12,284)	1,983,878	1,752,121	(231,757)
Food and Beverage, Merchandise - U of L Share	33,783	34,980	1,197	53,862	50,451	(3,410)
Other Expenses	30,366	15,890	(14,476)	65,468	41,396	(24,072)
Event Operating Expenses	696,596	671,033	(25,563)	2,103,207	1,843,968	(259,239)
Net Revenue	1,113,167	1,093,782	19,385	2,535,031	2,570,175	(35,144)
Indirect Expenses						
Administration	436,139	372,494	(63,645)	1,438,654	1,487,380	48,726
Utilities	73,862	90,516	16,654	339,476	387,127	47,651
Insurance	28,715	35,759	7,044	109,978	143,040	33,062
Management Fee	60,096	60,096	0	240,386	240,384	2
Total Operating Expenses	598,813	558,865	(39,947)	2,128,494	2,257,931	129,440
Net Operating Profit * (LOSS)	514,354	534,917	(20,563)	406,537	312,244	94,293

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Nov-18 <u>Actual</u>	Nov-18 <u>Budget</u>	Nov-18 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	3	0	14	14	0
Family Shows			0	1	1	0
Feld Shows			0			0
U of L Men's Basketball	5	5	0	7	8	(1)
U of L Women's Basketball	2	4	(2)	2	4	(2)
Sporting Events			0			0
Meetings/Banquets	2	3	(1)	10	12	(2)
Other Events			0	7	6	1
Total	12	15	(3)	41	45	(4)

November Events

- Louisville Soul Music Fest
- Lynyrd Skynyrd
- Travis Scott

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING NOVEMBER 30, 2018
FISCAL YEAR ENDING JUNE 30, 2019

	Nov-18	Nov-18	Nov-18	YTD	YTD	YTD
	Actual	Budget	Variance	Actual	Budget	Variance
Event Revenue						
Arena Rent	802,032	802,200	(168)	2,444,400	2,403,700	40,700
Premium Seating	82,792	143,741	(60,949)	728,845	804,278	(75,433)
Food and Beverage, Merchandise	345,938	318,673	27,265	903,558	863,801	39,757
Event Revenue	544,558	477,363	67,195	2,319,073	2,074,185	244,888
Parking	0	0	0	0	0	0
Other Income	1,684	2,542	(858)	19,366	12,706	6,660
Gross Operating Revenue	1,777,004	1,744,519	32,485	6,415,242	6,158,670	256,572
Event Expenses	593,869	558,661	(35,208)	2,577,747	2,310,781	(266,966)
Food and Beverage, Merchandise - U of L Share	113,797	110,380	(3,417)	167,659	160,832	(6,827)
Other Expenses	11,312	8,136	(3,176)	76,779	49,532	(27,247)
Event Operating Expenses	718,978	677,177	(41,801)	2,822,185	2,521,145	(301,040)
Net Revenue	1,058,026	1,067,342	(9,316)	3,593,057	3,637,525	(44,468)
Indirect Expenses						
Administration	326,350	364,299	37,949	1,765,004	1,851,679	86,675
Utilities	125,041	115,575	(9,466)	464,517	502,702	38,185
Insurance	26,491	35,759	9,268	136,469	178,799	42,330
Management Fee	60,096	60,096	0	300,482	300,480	2
Total Operating Expenses	537,979	575,729	37,751	2,666,473	2,833,660	167,191
Net Operating Profit * (LOSS)	520,048	491,613	28,435	926,584	803,865	122,719

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2018-2019
FOR THE PERIOD ENDING NOVEMBER 30, 2018
FOR FISCAL YEAR END JUNE 30TH 2018*

	<u>2018-19 Forecast</u>	<u>2018-19 Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,918,867	6,029,000	(110,133)
Premium Seating	1,462,490	1,466,345	(3,855)
Food and Beverage, Merchandise	2,670,629	2,724,427	(53,798)
Event Revenue	4,695,935	4,413,405	282,530
Parking	24,048	22,575	1,473
Other Income	37,123	30,500	6,623
Gross Operating Revenue	14,809,092	14,686,252	122,840
Event Expenses	5,450,612	5,207,176	(243,436)
Food and Beverage, Merchandise - U of L Share	580,504	624,816	44,312
Other Expenses	155,865	91,820	(64,045)
Event Operating Expenses	6,186,981	5,923,811	(263,169)
Net Revenue	8,622,112	8,762,441	(140,329)
Indirect Expenses			
Administration	4,532,833	4,615,955	83,122
Utilities	1,198,365	1,236,550	38,185
Insurance	374,711	429,112	54,402
Management Fee	721,158	721,157	1
Total Operating Expenses	6,827,067	7,002,775	175,709
Net Operating Profit * (LOSS)	1,795,045	1,759,666	35,379

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.